
Office of Utilities Regulation

REQUEST FOR PROPOSALS

2018/ELE/020/RFP.001

**CONSULTANCY SERVICES TO PROVIDE EXPERT
ADVICE ON TARIFF DESIGN FOR JAMAICA PUBLIC
SERVICE COMPANY LIMITED**



OFFICE OF UTILITIES REGULATION

2018 October 20

CONTENTS

Section 1. Letter of Invitation	3
Section 2. Instructions to Consultants	4
DATA SHEET	20
Section 3. Technical Proposal - Standard Forms.....	29
Section 4. Financial Proposal - Standard Form	41
Section 5. Terms of Reference	47
Section 6. Standard Form of Contract	57

Section 1. Letter of Invitation

2018 October 20

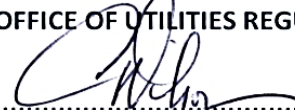
Dear Sir/Madam:

1. The Office of Utilities Regulation (“OUR”) has committed funds to undertake a consultancy project to obtain expert advice on tariff design for the upcoming Five Year Rate Review for the Jamaica Public Service Company Limited for which this Request for Proposals (“RFP”) is issued.
2. The OUR now invites proposals to provide the following consulting services: *Consultancy Services to provide Expert Advice on Tariff Design for Jamaica Public Service Company Limited*. More details on the services are provided in Section 5: Terms of Reference.
3. A firm will be selected under the Quality Cost-Based Selection method described in Volume 3 of the Government of Jamaica Handbook of Public Sector Procurement Procedures (Updated March, 2014) which can be found at the following website - www.mof.gov.jm - as well as the procedures described in this RFP.
4. The RFP includes the following documents:
 - Section 1 - Letter of Invitation
 - Section 2 - Instructions to Consultants (including Data Sheet)
 - Section 3 - Technical Proposal - Standard Forms
 - Section 4 - Financial Proposal - Standard Forms
 - Section 5 - Terms of Reference
 - Section 6 - Standard Form of Contract
5. Your proposal should be received by **2018 December 5 at 11:00 a.m.** Eastern Standard Time and should be addressed to:

Consultancy – Expert Advice on Tariff Design for Jamaica Public Service Company Limited
Office of Utilities Regulation
3rd Floor, PCJ Resource Centre
36 Trafalgar Road
Kingston 10

Yours sincerely,

OFFICE OF UTILITIES REGULATION



Cedric Wilson

Director- Research Policy Monitoring and Enforcement

Section 2. Instructions to Consultants

Definitions

- a. "OUR or Procuring Entity" means the Office of Utilities Regulation.
- b. "Consultant" means any entity or person that may provide or provides the Services to the OUR under the Contract.
- c. "Contract" means the Contract signed by the Parties and all the attached documents listed in its Clause 1 that is, the General Conditions (GC), the Special Conditions (SC), and the Appendices.
- d. "Data Sheet" means the part of the Instructions to Consultants used to reflect specific assignment conditions or amendments to these Instructions to Consultants.
- e. "Day" means calendar day.
- f. "Government" means the Government of Jamaica.
- g. "Instructions to Consultants" means this document included as Section 2 of the RFP, which provides Consultants with all the information needed to prepare their Proposals.
- h. "JPS" means the Jamaica Public Service Company Limited.
- i. "LOI" means the Letter of Invitation included as Section 1 of the RFP.
- j. "Personnel" means professionals and support staff provided by the Consultant or by any Sub-Consultant and assigned to perform the Services or any part thereof; "Foreign Personnel" means such professionals and support staff who at the time of being so provided had their domicile outside of Jamaica; "Local Personnel" means such professionals and support staff who at the time of being so provided had their domicile inside Jamaica.
- k. "Proposal" means the Technical Proposal and the Financial Proposal.
- l. "RFP" means this Request for Proposals.
- m. "Services" means the work to be performed by the Consultant pursuant to the Contract.
- n. "Sub-Consultant" means any person or entity to whom the Consultant subcontracts any part of the Services.
- o. "Terms of Reference" or "TOR" means the document included in the RFP as Section 5 which explains the objectives, scope of work, activities, tasks to be performed, respective responsibilities of the OUR and the Consultant, and expected results and deliverables of the assignment.

1. Introduction

- 1.1 The OUR will select a consulting firm/organization to provide the Services in accordance with the method of selection specified in the Data Sheet.

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- 1.2 Consultants are invited to submit a Technical Proposal and a Financial Proposal for consulting services required for the assignment named in the Data Sheet. The Proposal will be the basis for contract negotiations and the signed Contract with the selected Consultant.
 - 1.3 Consultants should familiarize themselves with local conditions and take them into account in preparing their Proposals. To obtain first-hand information on the assignment and local conditions, Consultants are encouraged to attend the pre-proposal conference if one is specified in the Data Sheet. Attending the pre-proposal conference is optional. Consultants should contact the Procuring Entity's representative named in the Data Sheet to arrange for their visit or to obtain additional information on the pre-proposal conference. Consultants should ensure that these officials are advised of the visit in adequate time to allow them to make appropriate arrangements.
 - 1.4 The OUR will timely provide at no cost to the Consultants the inputs and facilities specified in the Data Sheet, assist the firm in obtaining licences and permits needed to carry out the Services, and make available relevant project data and reports.
 - 1.5 Consultants shall bear all costs associated with the preparation and submission of their proposals and contract negotiation. The OUR is not bound to accept any proposal, and reserves the right to annul the selection process at any time prior to Contract award, without thereby incurring any liability to the Consultants.
 - 1.5.1 The OUR is not bound to accept any proposal, and reserves the right to annul the selection at any time prior to Contract award, without thereby incurring any liability to the Consultants. The OUR reserves the right not to award a contract to any party with whom we are currently in litigation or in the past engaged in litigation.
 - 1.6 **Conflict of Interest** Consultants are required to provide professional, objective, and impartial advice and at all times hold the OUR's interests paramount, strictly avoid conflicts with other assignments or

their own corporate interests and act without any consideration for future work.

1.6.1 Without limitation on the generality of the foregoing, Consultants, and any of their affiliates, shall be considered to have a conflict of interest and shall not be contracted, under any of the circumstances set forth below:

Conflicting activities

(i) A firm that has been engaged by the OUR to provide goods, works or services other than consulting services for a project, and any of its affiliates, shall be disqualified from providing consulting services related to those goods, works or services. Conversely, a firm hired to provide consulting services for the preparation or implementation of a project, and any of its affiliates, shall be disqualified from subsequently providing goods or works or services other than consulting services resulting from or directly related to the firm's consulting services for such preparation or implementation. For the purpose of this paragraph, services other than consulting services are defined as those leading to a measurable physical output, for example surveys, exploratory drilling, aerial photography, and satellite imagery.

Conflicting assignments

(ii) A Consultant (including its Personnel and Sub-Consultants) or any of its affiliates shall not be hired for any assignment that, by its nature, may be in conflict with another assignment of the Consultant to be executed for the OUR or for another procuring entity. For example, a Consultant hired to prepare engineering design for an infrastructure project shall not be engaged to prepare an independent environmental assessment for the same project, and a Consultant assisting the OUR in the privatization of public assets shall not purchase, nor advise the procuring

entities of, such assets. Similarly, a Consultant hired to prepare Terms of Reference for an assignment should not be hired for the assignment in question.

Conflicting relationships

- (iii) A Consultant (including its Personnel and Sub-Consultants) that has a business or family relationship with a member of the OUR's staff who is directly or indirectly involved in any part of (i) the preparation of the Terms of Reference of the assignment, (ii) the selection process for such assignment, or (iii) supervision of the Contract, may not be awarded a Contract, unless the conflict stemming from this relationship has been resolved in a manner acceptable to the OUR throughout the selection process and the execution of the Contract.

1.6.2 Consultants have an obligation to disclose any situation of actual or potential conflict that impacts their capacity to serve the best interest of the OUR, or that may reasonably be perceived as having this effect. Failure to disclose said situations may lead to the disqualification of the Consultant or the termination of its Contract.

1.6.3 No agent or current employees of the OUR shall be permitted to work as Consultants in connection with the project to which this RFP relates. Recruiting former employees of the OUR to work on this project is acceptable provided no conflict of interest exists. If the Consultant nominates any Government employee as Personnel in its technical proposal, such Personnel must have written certification from the Government or their employer confirming that they are on leave without pay from their official position and allowed to work full-time outside of their previous official position. Such certification shall be provided to the OUR by the Consultant as part of its technical proposal.

**Unfair
Advantage**

1.6.4 If a Consultant could derive a competitive advantage from having provided consulting services related to the assignment in question, the OUR shall make available to all other Consultants together with this RFP all information that would in that respect give such Consultant any competitive advantage over competing Consultants.

**Fraud and
Corruption**

1.7 The OUR requires that Consultants, observe the highest standard of ethics during the procurement and execution of its contracts. In pursuit of this policy:

(a) the terms set forth below for the purposes of this provision, are defined as follows:

“corrupt practice” means the offering, giving, receiving, or soliciting, directly or indirectly, of anything of value to influence the action of a public official in the procurement process or in contract execution;

“fraudulent practice” means a misrepresentation or omission of facts in order to influence a procurement process or the execution of a contract, to the detriment of the OUR and includes collusive practice among bidders (prior to or after bid submission) designed to establish bid prices at artificial non-competitive levels and to deprive the OUR of the benefits of free and open competition;

“collusive practice” means a scheme or arrangement between two or more bidders, with or without the knowledge of the OUR, designed to establish bid prices at artificial non-competitive levels or to influence the action of any party in the procurement process or the execution of a contract; and

“coercive practice” means harming or threatening to harm, directly or indirectly, persons or their property to influence their participation in the procurement process or affect the execution of a contract;

- (b) the OUR will reject a proposal for award if it determines that the Consultant recommended for award has, directly or through an agent, engaged in corrupt, fraudulent, collusive or coercive practices in competing for the Contract in question;
- (c) the OUR will sanction a firm or individual, including declaring them ineligible, either indefinitely or for a stated period of time, to be awarded a contract with the OUR if it at any time determines that they have, directly or through an agent, engaged in corrupt, fraudulent, collusive or coercive practices in competing for, or in executing, a contract with the OUR; and
- (d) the OUR will have the right to require that a provision be included in the RFP and in its contracts, requiring Consultants to permit the OUR to inspect their accounts and records and other documents relating to the Bid submission and contract performance and to have them audited by auditors appointed by the OUR.

1.8 Consultants shall furnish information on commissions and gratuities, if any, paid or to be paid to agents relating to this proposal and during execution of the assignment if the Consultant is awarded the Contract, as requested in the Financial Proposal submission form (Section 4).

Origin of Consulting Services

- 1.9 Consulting Services provided under the Contract may originate from any country except where:
- the procurement is covered under a Free Trade Agreement;
 - a multilateral funding agency policy which limits the origin;
 - the procurement is limited to local consultants.

Only one Proposal

1.10 Consultants may only submit one proposal. If a Consultant submits or participates in more than one proposal, such proposals shall be disqualified. However, this does not limit the participation of the same Sub-Consultant, including individual experts, to more than one Proposal.

- Proposal Validity**
- 1.11 The Data Sheet indicates how long Consultants' Proposals must remain valid after the submission date. During this period, Consultants shall maintain the availability of Professional staff nominated in the Proposal. The OUR will make its best effort to complete contract negotiations within this period. Should the need arise however, the OUR may request Consultants to extend the validity period of their Proposals. Consultants who agree to such extension shall confirm that they maintain the availability of the Professional staff nominated in the Proposal, or in their confirmation of extension of validity of the Proposal, Consultants could submit new staff in replacement, who would be considered in the final evaluation for contract award. Consultants have the right to refuse to extend the validity of their Proposals.
- 2. Clarification and Amendment of RFP Documents/ Extension of Deadline for Submission of Proposals**
- 2.1 Consultants may request a clarification of any of the RFP documents up to the number of days indicated in the Data Sheet before the Proposal submission date. Any request for clarification must be sent in writing, or by standard electronic means to the OUR's address indicated in the Data Sheet. The OUR will respond in writing, or by standard electronic means and will send written copies of the response (including an explanation of the query but without identifying the source of inquiry) to all Consultants. Should the OUR deems it necessary to amend the RFP as a result of a clarification, it shall do so following the procedure under paragraph 2.2 of these Instructions to Consultants.
- 2.2 At any time before the submission of Proposals, the OUR may amend the RFP by issuing an addendum in writing or by standard electronic means. The addendum shall be sent to all Consultants and will be binding on them. Consultants shall acknowledge receipt of all amendments. To give Consultants reasonable time in which to take an amendment into account in their Proposals the OUR may, if the amendment is substantial, extend the deadline for the submission of Proposals.
- 2.3 The OUR reserves the right to extend the deadline for the submission of Proposals for any other reason it may deem fit. Such extension of time shall be notified by way of an addendum

issued by the OUR in accordance with paragraph 2.2 of these Instructions to Consultants.

3. Preparation of Proposals

3.1 The Proposal, as well as all supporting documentation and related correspondence exchanged by the Consultants and the OUR, shall be written in the English language.

3.2 In preparing their Proposal, Consultants are expected to examine in detail the documents comprising the RFP. Material deficiencies in providing the information requested may result in rejection of a Proposal.

3.3 While preparing the Technical Proposal, Consultants must give particular attention to the following:

(a) If a Consultant considers that it may enhance its expertise for the assignment by associating with other Consultants in a joint venture or sub-consultancy, it may do so. In case of a joint venture, all partners shall be jointly and severally liable and shall indicate in its Technical Proposal who will act as the leader of the joint venture. This indication should be accompanied by any relevant Power of Attorney or other acceptable documentation evidencing the authority of the leader.

(b) The estimated number of professional staff-months or the budget for executing the assignment shall be shown in the Data Sheet, but not both. However, the Proposal shall be based on the number of Professional staff-months or budget estimated by the Consultants.

(c) Alternative professional staff shall not be proposed, and only one curriculum vitae (CV) may be submitted for each position.

Language

(d) Documents to be issued by the Consultants as part of this assignment must be in English. It is expected that the firm's Personnel be proficient in reading, writing, and speaking English.

**Technical
Proposal Format
and Content**

3.4 Consultants are required to submit a Full Technical Proposal (FTP). The Data Sheet indicates the format of the Technical Proposal to be submitted. Submission of the wrong type of Technical Proposal will result in the Proposal being deemed non-responsive. The Technical Proposal shall provide the information indicated in the following paragraphs from (a) to (g) using the attached Standard Forms (Section 3 of this RFP).

- (a) A brief description of the Consultants' organization and an outline of recent experience of the Consultants and, in the case of joint venture, for each partner, on assignments of a similar nature is required in Form TECH-2 of Section 3. For each assignment, the outline should indicate the names of Sub-Consultants/ Professional staff, duration of the assignment, contract amount, and Consultant's involvement. Information should be provided only for those assignments for which the Consultant was legally contracted by the OUR as a corporation or as one of the major firms within a joint venture. Assignments completed by individual Professional staff working privately or through other consulting firms cannot be claimed as the experience of the Consultant, or that of the Consultant's associates, but can be claimed by the Professional staff themselves in their CVs. Consultants should be prepared to substantiate the claimed experience if so requested by the OUR.
- (b) Comments and suggestions on the Terms of Reference including workable suggestions that could improve the quality/ effectiveness of the assignment; and on requirements for counterpart staff and facilities including: administrative support, office space, local transportation, equipment, data, etc. to be provided by the OUR (Form TECH-3 of Section 3 of the RFP).
- (c) A description of the approach, methodology and work plan for performing the assignment covering the

following subjects: technical approach and methodology, work plan, and organization and staffing schedule. Guidance on the content of this section of the Technical Proposals is provided under Form TECH-4 of Section 3. The work plan should be consistent with the Work Schedule (Form TECH-8 of Section 3) which will show in the form of a bar chart the timing proposed for each activity.

- (d) The list of the proposed professional staff team by area of expertise, the position that would be assigned to each staff team member, and their tasks (Form TECH-5 of Section 3).
- (e) Estimates of the staff input (staff-months of foreign and local professionals) needed to carry out the assignment (Form TECH-7 of Section 3). The staff-months input should be indicated separately for home office and field activities, and for foreign and local professional staff.
- (f) CVs of the professional staff signed by the staff themselves or by the authorized representative of the professional staff (Form TECH-6 of Section 3).
- (g) A detailed description of the proposed methodology and staffing for training.

3.5 The Technical Proposal shall not include any financial information. A Technical Proposal containing financial information may be declared non responsive.

**Financial
Proposals**

3.6 The Financial Proposal shall be prepared using the attached Standard Form (Section 4). It shall list all costs associated with the assignment, including (a) remuneration for staff (foreign and local, in the field and at the Consultants' home office), and (b) reimbursable expenses indicated in the Data Sheet. If appropriate, these costs should be broken down by activity and, if appropriate, into foreign and local expenditures. All activities and items described in the Technical Proposal must be priced separately; activities and items described in the Technical

Proposal but not priced, shall be assumed to be included in the prices of other activities or items.

Taxes

- 3.7 The Consultant may be subject to Jamaican taxes (such as: value added or sales tax, social charges or income taxes on non-resident foreign Personnel or resident Personnel, duties, fees, levies) on amounts payable by the OUR under the Contract. The Consultant should take any such taxes into account when finalizing its Financial Proposal as it will be responsible for paying such taxes.

All resident/Jamaica based Consultants are required to present a valid Tax Compliance Certificate (TCC) or Tax Compliance Letter (TCL) issued by the Jamaican tax authorities with its Proposal. For non-resident/foreign Consultants, a valid TCC or TCL will be required prior to execution of the Contract.

- 3.8 Consultants shall quote the price of their services and costs in the Financial Proposal in United States Dollars. Notwithstanding the foregoing, some or all payments under the Contract to a Consultant which is resident in Jamaica may be made in Jamaican dollars. In this case, the Contract price shall be converted to Jamaican dollars at the prevailing rate of exchange published by the Bank of Jamaica as at the date of execution of the Contract by the OUR and the successful Consultant.

- 3.9 Commissions and gratuities, if any, paid or to be paid by Consultants and related to the assignment will be listed in the Financial Proposal Form FIN-1 of Section 4.

4. Submission, Receipt, and Opening of Proposals

- 4.1 The original proposal (Technical Proposal and Financial Proposal) shall contain no interlineations or overwriting, except as necessary to correct errors made by the Consultants themselves. The person who signs the proposal must initial such corrections. Submission letters for both Technical and Financial Proposals should respectively be in the format of TECH-1 of Section 3, and FIN-1 of Section 4, respectively.

- 4.2 An authorized representative of the Consultants shall initial all pages of the original Technical and Financial Proposals. The

authorization shall be in the form of a written power of attorney accompanying the Proposal or in any other form demonstrating that the representative has been duly authorized to sign. The signed Technical and Financial Proposals shall be marked "ORIGINAL".

- 4.3 The Technical Proposal shall be marked "**ORIGINAL**" or "**COPY**" as appropriate and in such number of copies and in such form as indicated in the Data Sheet. All required copies of the Technical Proposal are to be made from the original. If there are discrepancies between the original and the copies of the Technical Proposal, the original shall govern.
- 4.4 The original and all copies of the Technical Proposal shall be placed in a sealed envelope clearly marked "**TECHNICAL PROPOSAL**". Similarly, the original Financial Proposal shall be placed in a sealed envelope clearly marked "**FINANCIAL PROPOSAL**" followed by the name of the assignment, and with a warning "**DO NOT OPEN WITH THE TECHNICAL PROPOSAL.**" The envelopes containing the Technical and Financial Proposals shall be placed into an outer envelope and sealed. This outer envelope shall bear the submission address, reference number and title, and be clearly marked "**DO NOT OPEN BEFORE 11:00 A.M. EASTERN STANDARD TIME ON 2018 DECEMBER 5**". The OUR shall not be responsible for misplacement, losing or premature opening if the outer envelope is not sealed and/or marked as stipulated. This circumstance may be cause for Proposal rejection. Non-compliance with the requirements specified in this paragraph 4.4 may be a ground for rejection of the Proposal. If the Financial Proposal is not submitted in a separate sealed envelope duly marked as indicated above, this will constitute grounds for declaring the Proposal non-responsive.
- 4.5 The Proposals must be sent to the address indicated in the Data Sheet and deposited in the TENDER BOX provided at that address for this purpose no later than the time and the date indicated in the Data Sheet, or any extension to this date in accordance with paragraph 2.3. Any proposal received by the OUR after the deadline for submission shall be returned unopened.

4.6 The OUR shall open the Technical Proposal immediately after the deadline for their submission, at the date, time and place indicated in the Data Sheet. The envelopes with the Financial Proposal shall remain sealed and securely stored.

5. Proposal Evaluation

5.1 From the time the Proposals are opened to the time the Contract is awarded, the Consultants should not contact the OUR on any matter related to its Technical and/or Financial Proposal. Any effort by Consultants to influence the OUR in the examination, evaluation, ranking of Proposals, and recommendation for award of Contract may result in the rejection of the Consultants' Proposal.

Evaluators of Technical Proposals shall have no access to the Financial Proposals until the technical evaluation is concluded.

Evaluation of Technical Proposals

5.2 The evaluation committee established by the OUR (the "Evaluation Committee") shall evaluate the Technical Proposals on the basis of their responsiveness to the Terms of Reference, applying the evaluation criteria, subcriteria, and point system specified in the Data Sheet. Each responsive Proposal will be given a technical score (St). A Proposal shall be rejected at this stage if it does not respond to important aspects of the RFP, and particularly the Terms of Reference, or if it fails to achieve the minimum technical score indicated in the Data Sheet.

Public Opening and Evaluation of Financial Proposals

5.3 After the technical evaluation is completed the OUR shall notify those Consultants whose Proposals did not meet the minimum qualifying mark or were considered non responsive to the RFP and TOR, that their Financial Proposals will be returned unopened after completing the selection process. Where possible the financial proposals should be opened publicly. In this case, the OUR shall simultaneously notify in writing Consultants that have secured the minimum qualifying mark, of the date, time and location for opening of their Financial Proposals. The opening date should allow Consultants sufficient time to make arrangements for attending the opening. Consultants' attendance at the opening of Financial Proposals is optional.

- 5.4 Financial Proposals shall be opened publicly in the presence of the Consultants' representatives who choose to attend. The name of the Consultants, and the technical scores of the Consultants shall be read aloud. The Financial Proposal of the Consultants who met the minimum qualifying mark will then be inspected to confirm that they have remained sealed and unopened. These Financial Proposals shall then be opened, and the total prices read aloud and recorded. Copy of the record shall be sent to all Consultants.
- 5.5 The Evaluation Committee will correct any computational errors in the Financial Proposals. When correcting computational errors, in case of discrepancy between a partial amount and the total amount the partial amount will prevail, or between word and figures the amount in words will prevail. In addition to the above corrections, as indicated under paragraph 3.6, activities and items described in the Technical Proposal but not priced, shall be assumed to be included in the prices of other activities or items. In case an activity or line item is quantified in the Financial Proposal differently from the Technical Proposal, no corrections are applied to the Financial Proposal in this respect.
- 5.6 The lowest evaluated Financial Proposal (F_m) will be given the maximum financial score (S_f) of 100 points. The financial scores (S_f) of the other Financial Proposals will be computed as indicated in the Data Sheet. Proposals will be ranked according to their combined technical (S_t) and financial (S_f) scores using the weights (T = the weight given to the Technical Proposal; P = the weight given to the Financial Proposal; $T + P = 1$) indicated in the Data Sheet: $S = S_t \times T\% + S_f \times P\%$. The firm achieving the highest combined technical and financial score will be invited for contract negotiations.

Negotiations

- 6.1 The date and address of negotiations will be notified to the Consultant whose Proposal has received the highest combined score as indicated in paragraph 5.6 above. The invited Consultant will, as a pre-requisite for attendance at the negotiations, confirm availability of all Professional staff indicated in its Proposal. Failure in satisfying such requirements may result in the OUR proceeding to negotiate with the next highest ranked

Consultant. Representatives conducting negotiations on behalf of the Consultant must have written authority to negotiate and conclude a Contract.

**Technical
Negotiations**

6.2 Negotiations will include a discussion of the Technical Proposal, the proposed technical approach and methodology, work plan, and organization and staffing, and any suggestions made by the Consultant to improve the Terms of Reference. The OUR and the Consultants will finalize the Terms of Reference, staffing schedule, work schedule, logistics, and reporting. These documents will then be incorporated in the Contract as "Description of Services". Special attention will be paid to clearly defining the inputs and facilities required from the OUR to ensure satisfactory implementation of the assignment. The OUR shall prepare minutes of negotiations which will be signed by the OUR and the Consultant.

**Financial
Negotiations**

6.3 It is the responsibility of the Consultant, before starting financial negotiations, to contact the local tax authorities to determine the local tax amount, if any, to be paid by the Consultant under the Contract. The financial negotiations will include a clarification (if any) of the firm's tax liability in Jamaica, and the manner in which it will be reflected in the Contract; and will reflect the agreed technical modifications in the cost of the services. Unless there are exceptional reasons, the financial negotiations will involve neither the remuneration rates for staff nor other proposed unit rates.

**Availability of
Professional
staff/experts**

6.4 Having selected the Consultant on the basis of, among other things, an evaluation of proposed Professional staff, the OUR expects to negotiate a Contract on the basis of the Professional staff named in the Proposal. Before contract negotiations, the OUR will require assurances that the Professional staff will be actually available. The OUR will not consider substitutions during contract negotiations unless both parties agree that undue delay in the selection process makes such substitution unavoidable or for reasons such as death or medical incapacity. If this is not the case and if it is established that Professional staff were offered in the Proposal without confirming their availability, the Consultant

may be disqualified. Any proposed substitute shall have equivalent or better qualifications and experience than the original candidate and be submitted by the Consultant within the period of time specified in the letter of invitation to negotiate.

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| Conclusion of the Negotiations | 6.5 | Negotiations will conclude with a review of the draft Contract. To complete negotiations the OUR and the Consultant will initial the agreed Contract. If negotiations fail, the OUR may invite the Consultant whose Proposal received the second highest combined score to negotiate a Contract. |
| 7. Award of Contract | 7.1 | After completing negotiations the OUR shall award the Contract to the selected Consultant and publish notice of the award on its website. After Contract signature the OUR shall promptly notify all other Consultants who have submitted proposals of the award and return the unopened Financial Proposals to the unsuccessful Consultants. |
| | 7.2 | The Consultant is expected to commence the assignment on the date and at the location specified in the Data Sheet. |
| 8. Confidentiality | 8.1 | Information relating to evaluation of Proposals and recommendations concerning awards shall not be disclosed to the Consultants who submitted Proposals or to other persons not officially concerned with the process, until the publication of the award of Contract. The undue use by any Consultant of confidential information related to the process may result in the rejection of its Proposal. |

Instructions to Consultants

DATA SHEET

Paragraph Reference	Modifications of/Additions to Instructions to Consultants
1.1	Method of selection: Quality and Cost Based Selection (QCBS)
1.2	Name of the assignment is: Consultancy Services to provide Expert Advice on Tariff Design for Jamaica Public Service Company Limited.
1.3	There will be no pre-proposal conference.
1.4	The OUR will provide at no cost to the Consultant the following inputs and facilities: When the Consultant is performing the Services at the OUR offices, the OUR shall provide office accommodation, internet access, photocopying, printing, facsimile, local and international telephone calls, lunch, and transportation to and from the airport and for specific activities relating to the performance of the Services. The OUR will also make all necessary arrangements to ensure that the Consultant has access to the necessary resources and inputs that will enable and facilitate the performance of the Services. Except as specifically indicated in the Terms of Reference, the performance of the Services may not necessarily require the physical presence of the Consultant in Jamaica.
1.6.1	An additional sub-paragraph (iv) shall be added as follows: Contracts with JPS and Independent Power Producers A Consultant (including its Personnel and Sub-Consultants) that is affiliated to, employed by or engaged in a contract for services, with JPS or any of the independent power producers or any of their affiliated companies, whether operating in Jamaica or not, shall not be eligible for award of Contract.

1.9	Consultancy Services provided under the Contract may originate from any country.
1.11	<p>Proposals must remain valid for <u>One Hundred and Twenty (120) days</u> after the Proposal submission date, i.e. until: 2019 April 4.</p> <p><u>Only if the final evaluation for contract award has not yet been completed will Consultants be permitted, in their confirmation of extension of validity of the Proposal, to submit new staff in replacement of the professional staff named on the Proposal. The new staff would then be considered in the final evaluation for contract award.</u></p>
2.1	<p>Clarifications may be requested no later than <u>seven (7) days</u> before the Proposal submission date.</p> <p>The address for the purpose of sending requests for clarification is:</p> <p>Office of Utilities Regulation 3rd Floor, PCJ Resource Centre 36 Trafalgar Road Kingston 10</p> <p>Attention: Ms. Camile Rowe</p> <p>Facsimile: (876) 929-3635 Email: ratedesign_procurement@our.org.jm</p>
3.3 (b)	The estimated number of <u>calendar months</u> for executing the assignment is five (5) months. However, the Proposal shall be based on the number of Professional staff-months estimated by the Consultants.

<p>3.4</p>	<p>The format of the Technical Proposal to be submitted is the Full Technical Proposal (FTP). Information should therefore be provided in the formats indicated in Section 3: Technical Proposal Standard Forms:</p> <p>TECH-1 Technical Proposal Submission Form</p> <p>TECH-2 Consultant’s Organization and Experience A Consultant’s Organization B Consultant’s Experience</p> <p>TECH-3 Comments or Suggestions on the Terms of Reference and on Counterpart Staff and Facilities to be Provided by the OUR A On the Terms of Reference B On the Counterpart Staff and Facilities</p> <p>TECH-4 Description of the Approach, Methodology and Work Plan for Performing the Assignment</p> <p>TECH-5 Team Composition and Task Assignments</p> <p>TECH-6 Curriculum Vitae (CV) for Proposed Professional Staff</p> <p>TECH-7 Staffing Schedule</p> <p>TECH-8 Work Schedule</p>
<p>3.4 (g)</p>	<p>Training is a specific component of this assignment.</p> <p>It is expected that selected members of the OUR will be trained to update any tariff model that is developed during the assignment.</p>
<p>3.6</p>	<p>The Financial Proposal shall include a breakdown of the following reimbursable expenses:</p> <p>(1) a per diem allowance in respect of Personnel of the Consultant for every day in which the Personnel shall be absent from its home office for purposes of the Services;</p> <p>(2) cost of necessary travel, including transportation of the Personnel by the most appropriate means of transport and the most direct practicable route;</p> <p>(3) other allowances where applicable and provisional or fixed sums (if any); and</p> <p>(4) cost of such further items required for purposes of the Services not covered in the foregoing.</p>

	<p>Additionally, Financial Proposals are to be based on a fixed fee and are to indicate how the proposed overall Project costs have been developed, including staff man-hours and the relevant hourly/daily rates; travel and accommodation expenses, office expenses; overheads, contingencies and all other relevant costs.</p>
<p>3.7</p>	<ol style="list-style-type: none"> 1. Amounts payable by the OUR to the Consultant under the Contract may be subject to local taxation. 2. The Consultant shall ascertain its liability for Jamaican taxes, duties, fees or other impositions, and take any such taxes, duties, fees and other impositions, if any, into account when finalizing its Financial Proposal, as it will be responsible for paying such taxes. <u>The proposed Contract Sum shall be deemed to include all such taxes, duties, fees or other impositions.</u> 3. It should be noted that under Jamaican law, the OUR <u>may</u> be required to withhold taxes from certain payments made to non-resident/overseas-based Consultants (e.g. income tax) and resident/Jamaica based Consultants (e.g. General Consumption Tax). Consultants are therefore required to do their own due diligence regarding the potential tax liability that may arise from their activities under the Contract and take this into account in the final Contract Price submitted in the Financial Proposal. 4. Specifically, it should be noted that a non-resident/overseas-based consultant is not liable for General Consumption Tax. Pursuant to section 23B of General Consumption Tax Act, the OUR is deemed to be the supplier of the Services and is therefore liable for the payment of General Consumption Tax. <p>Tax Compliance Certificate/Tax Compliance Letter</p> <p>A Tax Compliance Certificate is a document issued to an individual or a company as proof that payments of tax liabilities and wage-related statutory deductions (if applicable) are up-to-date.</p> <p>Information regarding the application for a Tax Compliance Certificate/ Tax Compliance Letter can be found at the Tax Administration Jamaica website – www.jamaicatax.gov.jm/</p>

<p>4.3</p>	<p>1. Consultants must submit one (1) original Technical Proposal and one (1) electronic copy of the Technical Proposal on portable media such as CD-ROM or USB Drive. Consultants must also submit one (1) original Financial Proposal and one (1) electronic copy of the Financial Proposal in portable media such as CD-ROM or USB Drive.</p> <p>2. Proposals transmitted by electronic mail will not be accepted and this may result in the Consultant’s disqualification from the procurement process.</p>
<p>4.4 & 4.5</p>	<p>The outer envelope of the Proposal submission shall be addressed as follows:</p> <p>Attention:</p> <p>Consultancy - Expert Advice on Tariff Design for Jamaica Public Service</p> <p>“DO NOT OPEN BEFORE 2018 DECEMBER 5</p> <p>Addressed to:</p> <p>Office of Utilities Regulation 3rd Floor, PCJ Resource Centre 36 Trafalgar Road Kingston 10 Jamaica</p> <p><u>Proposals shall be sent to the above address and placed in the Tender Box provided for this purpose.</u></p> <p>Proposals must be submitted no later than the following date and time:</p> <p>2018 DECEMBER 5, at 11:00 a.m. Eastern Standard Time.</p>
<p>4.6</p>	<p>Technical Proposals that are submitted by the deadline for submission will be opened on 2018 December 5 at 11:15 a.m. Eastern Standard Time at Office of Utilities Regulation, 3rd Floor, PCJ Resource Centre, 36 Trafalgar Road, Kingston 10. Consultants or their representatives are invited to attend the opening.</p>

5.2	<p>Criteria, sub-criteria, and point system for the evaluation of Full Technical Proposals are:</p> <p>(i) Specific experience of the Consultants relevant to the assignment:</p> <table border="0"> <tr> <td>a) Have conducted similar exercise</td> <td style="text-align: right;">15 points</td> </tr> <tr> <td> <i>a.1) conducted five (5) or more similar exercises (15 points)</i></td> <td></td> </tr> <tr> <td> <i>a.2) conducted three (3) or more but less than five (5) similar exercises (10 points)</i></td> <td></td> </tr> <tr> <td> <i>a.3) conducted less than three (3) but more than zero (0) similar exercises (5 points)</i></td> <td></td> </tr> <tr> <td> <i>a.4) conducted no similar exercise (0 points)</i></td> <td></td> </tr> <tr> <td>b) Demonstrable knowledge of electricity market trends</td> <td style="text-align: right;">5 points</td> </tr> <tr> <td colspan="2" style="text-align: right;">Total points for criterion (i): 20</td> </tr> </table> <p>(ii) Adequacy of the proposed methodology and work plan in responding to the Terms of Reference:</p> <table border="0"> <tr> <td>a) Technical approach and methodology</td> <td style="text-align: right;">20 points</td> </tr> <tr> <td>b) Work plan</td> <td style="text-align: right;">10 points</td> </tr> <tr> <td>c) Organization and staffing</td> <td style="text-align: right;">5 points</td> </tr> <tr> <td colspan="2" style="text-align: right;">Total points for criterion (ii): 35</td> </tr> </table> <p>(iii) Key professional staff qualifications and competence for the assignment:</p> <table border="0"> <tr> <td>a) Team Leader</td> <td style="text-align: right;">5 points</td> </tr> <tr> <td>b) Electricity Tariff Expert</td> <td style="text-align: right;">15 points</td> </tr> <tr> <td>c) Industry Analyst</td> <td style="text-align: right;">10 points</td> </tr> <tr> <td colspan="2" style="text-align: right;">Total points for criterion (iii): 30</td> </tr> </table> <p>The number of points to be assigned to each of the above positions or disciplines in the key professional staff qualifications and competence criteria shall be determined considering the following three subcriteria and relevant percentage weights:</p> <table border="0"> <tr> <td>a) Academic qualifications</td> <td style="text-align: right;">20%</td> </tr> </table>	a) Have conducted similar exercise	15 points	<i>a.1) conducted five (5) or more similar exercises (15 points)</i>		<i>a.2) conducted three (3) or more but less than five (5) similar exercises (10 points)</i>		<i>a.3) conducted less than three (3) but more than zero (0) similar exercises (5 points)</i>		<i>a.4) conducted no similar exercise (0 points)</i>		b) Demonstrable knowledge of electricity market trends	5 points	Total points for criterion (i): 20		a) Technical approach and methodology	20 points	b) Work plan	10 points	c) Organization and staffing	5 points	Total points for criterion (ii): 35		a) Team Leader	5 points	b) Electricity Tariff Expert	15 points	c) Industry Analyst	10 points	Total points for criterion (iii): 30		a) Academic qualifications	20%
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a) Academic qualifications	20%																																

- a.1) Master's degree and above.....20%
- a.2) Bachelor's Degree15%
- a.3) Lower than Bachelor's Degree5%

b) Relevant experience 70%

- b.1) worked on five (5) or more similar projects (70%)
- b.2) worked on three (3) or more but less than five (5) similar projects (55%)
- b.3) worked on less than three (3) but more than zero (0) similar projects (30%)
- b.4) worked on no similar project (0)

c) Experience on similar projects in the Caribbean region 10%

- c.1) worked on three (3) or more similar projects (10%)
- c.2) worked on two (2) similar projects (8%)
- c.3) worked on one (1) similar project (6%)
- c.4) worked on no similar project (0%)

Total weight: 100%

(iv) Suitability of the transfer of knowledge (training) program:

- a) Training approach and methodology 12 points
- b) Qualifications of experts and trainers 3 points

Total points for criterion (iv): 15

TOTAL POINTS FOR THE FIVE CRITERIA: 100

^Δ While the composition of the Consultant's team is expected to have the three (3) mentioned functional roles, the Consultant may assign more or less than three (3) persons if it desires. That is, the Consultant may indicate in its bid that a particular function will be carried out by more than one person or that one person will carry out more than one or all functions. Where more than one person is identified for a particular functional role, each person will be scored with an arithmetic average of the score taken to arrive at the final score for the functional role. Scoring will be based on the three (3) functional areas identified. As such, the scoring will depend on the ability and experience of the named person(s) to carry out the specific function.

The minimum technical score St required to pass is: 80 Points

5.6	<p>The formula for determining the financial scores is the following:</p> $Sf = 100 \times Fm / F$ <p>Sf is the financial score Fm is the lowest price F is the price of the proposal under consideration.</p> <p>The weights given to the Technical and Financial Proposals are: T = 0.7 P = 0.3</p>
7.2	<p>Expected date for commencement of the Services: 2018 January 16</p> <p>The date and location for commencement of services will however be confirmed and specified in the Contract executed with the successful Consultant.</p>

Section 3. Technical Proposal - Standard Forms

The Technical Proposal shall be submitted in the accordance with the forms and formats attached to this section as listed below:

- TECH-1 Technical Proposal Submission Form

- TECH-2 Consultant's Organization and Experience
 - A Consultant's Organization
 - B Consultant's Experience

- TECH-3 Comments or Suggestions on the Terms of Reference and on Counterpart Staff and Facilities to be provided by the OUR
 - A On the Terms of Reference
 - B On the Counterpart Staff and Facilities

- TECH-4 Description of the Approach, Methodology and Work Plan for Performing the Assignment

- TECH-5 Team Composition and Task Assignments

- TECH-6 Curriculum Vitae (CV) for Proposed Professional Staff

- TECH-7 Staffing Schedule

- TECH-8 Work Schedule

Note that instructions included in square brackets are for your guidance only and should not be included in the Proposal submitted.

FORM TECH-1 TECHNICAL PROPOSAL SUBMISSION FORM

[Address, Date]

To: **Office of Utilities Regulation**
3rd Floor, PCJ Resource Centre
36 Trafalgar Road
Kingston 10

Attention: Consultancy Services to provide Expert Advice on Tariff Design for Jamaica Public Service Company Limited

Dear Sirs:

We, the undersigned, offer to provide **Consultancy Services to provide Expert Advice on Tariff Design for Jamaica Public Service Company Limited** in accordance with your Request for Proposals dated 2018 October 18, (the "RFP") and our Proposal. We are hereby submitting our Proposal, which includes this Technical Proposal, and a Financial Proposal sealed in a separate envelope.

[We are submitting our Proposal in association with: *[Insert a list with full name and address of each associated Consultant if applicable]*].

We hereby declare that all the information and statements made in this Proposal are true and accept that any misinterpretation contained in it may lead to our disqualification.

If negotiations are held during the period of validity of the Proposal, i.e., before the expiration of date indicated in Paragraph Reference 1.11 of the Data Sheet included in the RFP, we undertake to negotiate on the basis of the proposed staff. Our Proposal is binding upon us and subject to the modifications resulting from Contract negotiations.

We undertake, if our Proposal is accepted, to initiate the consulting services related to the assignment not later than the date indicated in Paragraph Reference 7.2 of the Data Sheet included in the RFP.

We understand you are not bound to accept any Proposal you receive.

Yours sincerely,

Authorized Signature: _____

Name and Title of Signatory: _____

Name of Firm: _____

Address: _____

FORM TECH-2 CONSULTANT'S ORGANIZATION AND EXPERIENCE

A - Consultant's Organization

[Provide here a brief description of the background and organization of your firm/entity and each associate for this assignment.]

B - Consultant's Experience

[Using the format below, provide information on each assignment for which your firm, and each associate for this assignment, was legally contracted either individually as a corporate entity or as one of the major companies within an association, for carrying out consulting services similar to the ones requested under this assignment.]

Assignment name:	Approx. value of the contract (in current US\$):
Country: Location within country:	Duration of assignment (months):
Name of the procuring entity:	Total N° of staff-months of the assignment:
Address:	Approx. value of the services provided by your firm under the contract (in current US\$):
Start date (month/year): Completion date (month/year):	N° of professional staff-months provided by associated Consultants:
Name of associated Consultants, if any:	Name of Key Personnel involved and functions performed (indicate most significant profiles such as Project Director/Coordinator, Team Leader):
Was benchmark data used in this assignment	Yes ___ No ___
Narrative description of Project:	
Description of actual services provided by your staff within the assignment:	

Firm's

Name:

**FORM TECH-3 COMMENTS AND SUGGESTIONS ON THE TERMS OF REFERENCE AND ON
COUNTERPART STAFF AND FACILITIES TO BE PROVIDED BY THE OUR**

A - On the Terms of Reference

[Present and justify here any modifications or improvement to the Terms of Reference you are proposing to improve performance in carrying out the assignment (such as deleting some activity you consider unnecessary, or adding another, or proposing a different phasing of the activities). Such suggestions should be concise and to the point, and incorporated in your Proposal.]

B - On Counterpart Staff and Facilities

[Comment here on counterpart staff and facilities to be provided by the OUR according to Paragraph Reference 1.4 of the Data Sheet including: administrative support, office space, local transportation, equipment, data, etc.]

**FORM TECH-4 DESCRIPTION OF APPROACH, METHODOLOGY AND WORK PLAN FOR
PERFORMING THE ASSIGNMENT**

[Technical approach, methodology and work plan are key components of the Technical Proposal. You are suggested to present your Technical Proposal (inclusive of charts and diagrams) divided into the following three chapters:

- a) Technical Approach and Methodology,*
- b) Work Plan, and*
- c) Organization and Staffing*

a) Technical Approach and Methodology. In this chapter you should explain your understanding of the objectives of the assignment, approach to the services, methodology for carrying out the activities and obtaining the expected output, and the degree of detail of such output. You should highlight the problems being addressed and their importance, and explain the technical approach you would adopt to address them. You should also explain the methodologies you propose to adopt and highlight the compatibility of those methodologies with the proposed approach.

b) Work Plan. In this chapter you should propose the main activities of the assignment, their content and duration, phasing and interrelations, milestones (including interim approvals by the OUR), and delivery dates of the reports. The proposed work plan should be consistent with the technical approach and methodology, showing understanding of the TOR and ability to translate them into a feasible working plan. A list of the final documents, including reports, drawings, and tables to be delivered as final output, should be included here. The work plan should be consistent with the Work Schedule of Form TECH-8.

c) Organization and Staffing. In this chapter you should propose the structure and composition of your team. You should list the main disciplines of the assignment, the key expert responsible, and proposed technical and support staff.]

FORM TECH-6 CURRICULUM VITAE (CV) FOR PROPOSED PROFESSIONAL STAFF

1. Proposed Position *[Insert position assigned to the staff]:* _____

2. Name of Firm *[Insert name of firm proposing the staff]:* _____

3. Name of Staff *[Insert full name]:* _____

4. Date of Birth: _____ **Nationality:** _____

5. Education *[Indicate college/university and other specialized education of staff member, giving names of institutions, degrees obtained, and dates of obtainment]:* _____

6. Membership of Professional Associations: _____

7. Other Training *[Indicate significant training since degrees under 5 – Education, where obtained]:* _____

8. Countries of Work Experience: *[List countries where staff has worked in the last ten years]:* _____

9. Languages *[For each language indicate proficiency: good, fair, or poor in speaking, reading, and writing]:* _____

10. Employment Record

[Starting with present position, list in reverse order every employment held by staff member since graduation, giving for each employment (see format here below): dates of employment, name of employing organization, positions held.]:

From [Year]: _____ To [Year]: _____

Employer: _____

Positions held: _____

<p>11. Detailed Tasks Assigned</p> <p><i>[List all tasks to be performed under this assignment by the individual to which the Curriculum Vitae corresponds]</i></p>	<p>12. Work Undertaken that Best Illustrates Capability to Handle the Tasks Assigned</p> <p><i>[Among the assignments in which the staff has been involved, indicate the following information for those assignments that best illustrate staff capability to handle the tasks listed under point 11.]</i></p> <p>Name of assignment or project: _____</p> <p>Year: _____</p> <p>Location: _____</p> <p>OUR: _____</p> <p>Main project features: _____</p> <p>Positions held: _____</p> <p>Activities performed: _____</p>
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









13. Certification:

I, the undersigned, certify that to the best of my knowledge and belief, this CV correctly describes myself, my qualifications, and my experience. I understand that any wilful misstatement described herein may lead to my disqualification or dismissal, if engaged.

_____ Date: _____
[Signature of staff member or authorized representative of the staff] *Day/Month/Year*

Full name of authorized representative: _____

FORM TECH-7 STAFFING SCHEDULE¹

N°	Name of Staff	Staff input (in the form of a bar chart) ²													Total staff-month input			
		1	2	3	4	5	6	7	8	9	10	11	12	n	Home	Field ³	Total	
Foreign																		
1		[Home]																
		[Field]																
2																		
																		
3																		
																		
n																		
																		
										Subtotal								
Local																		
1		[Home]																
		[Field]																
2																		
																		
n																		
																		
										Subtotal								
										Total								

- 1 For Professional Staff the input should be indicated individually; for Support Staff it should be indicated by category (e.g.: draftsmen, clerical staff, etc.).
- 2 Months are counted from the start of the assignment. For each staff indicate separately staff input for home and field work.
- 3 Field work means work carried out at a place other than the Consultant's home office.

 Full time input

 Part time input

FORM TECH-8 WORK SCHEDULE

N°	Activity ¹	Months ²												
		1	2	3	4	5	6	7	8	9	10	11	12	n
1														
2														
3														
4														
5														
N														

- 1 Indicate all main activities of the assignment, including delivery of reports (e.g.: inception, interim, and final reports), and other benchmarks such as OUR approvals. For phased assignments indicate activities, delivery of reports, and benchmarks separately for each phase.
- 2 Duration of activities shall be indicated in the form of a bar chart.

Section 4. Financial Proposal - Standard Form

The Financial Proposal Standard Form shall be used for the preparation of the Financial Proposal according to the instructions provided under paragraph. 3.6 of Section 2.

FIN-1 Financial Proposal Submission Form

FIN-2 Summary of Costs

FIN-3 Breakdown of Costs by Activity

FIN-4 Breakdown of Remuneration

FIN-5 Reimbursable expenses

Note that instructions included in square brackets are for your guidance only and should not be included in the Proposal submitted.

FORM FIN-1 FINANCIAL PROPOSAL SUBMISSION FORM

[Address, Date]To:

Office of Utilities Regulation

**3rd Floor, PCJ Resource Centre
36 Trafalgar Road
Kingston 10**

Attention: Consultancy Services to Provide Expert Advice on Tariff Design for Jamaica Public Service Company Limited

Dear Sirs:

We, the undersigned, offer to provide **Consultancy Services to Provide Expert Advice on Tariff Design for Jamaica Public Service Company Limited** in accordance with your Request for Proposals dated 2018 October 18 (the "RFP") and our Technical Proposal. Our attached Financial Proposal is for the sum of [*Insert amount(s) in words and figures*¹]. This amount is inclusive of all taxes, for which we may be liable.

Our Financial Proposal shall be binding upon us subject to the modifications resulting from Contract negotiations, up to expiration of the validity period of the Proposal, i.e. before the date indicated in Paragraph Reference 1.11 of the Data Sheet included in the RFP.

Commissions and gratuities paid or to be paid by us to agents relating to this Proposal and Contract execution, if we are awarded the Contract, are listed below²:

Name and Address of Agents	Amount and Currency	Purpose of Commission or Gratuity
_____	_____	_____
_____	_____	_____
_____	_____	_____

We understand you are not bound to accept any Proposal you receive.

Yours sincerely,

Authorized Signature: _____

Name and Title of Signatory: _____

Name of Firm: _____

Address: _____

1 Amounts must coincide with the ones indicated under Total Cost of Financial proposal in Form FIN-2.

2 If applicable, replace this paragraph with: "No commissions or gratuities have been or are to be paid by us to agents relating to this Proposal and Contract execution."

FORM FIN-2 SUMMARY OF COSTS

Item	Costs
	UNITED STATES DOLLARS
Total Costs of Financial Proposal ¹	

- 1 Indicate the total costs to be paid by the OUR. Such total costs must coincide with the sum of the relevant Subtotals indicated in all Forms FIN-3 provided with the Proposal.

FORM FIN-3 BREAKDOWN OF COSTS BY ACTIVITY¹

Group of Activities (Phase):² <hr style="border: 0; border-top: 1px solid black; margin: 5px 0;"/> <hr style="border: 0; border-top: 1px solid black; margin: 5px 0;"/>	Description:³ <hr style="border: 0; border-top: 1px solid black; margin: 5px 0;"/> <hr style="border: 0; border-top: 1px solid black; margin: 5px 0;"/>
Cost component	Costs
	UNITED STATES DOLLARS
Remuneration ⁴	
Reimbursable Expenses ⁴	
Subtotals	

- 1 Form FIN-3 shall be filled at least for the whole assignment. In case some of the activities require different modes of billing and payment (e.g.: the assignment is phased, and each phase has a different payment schedule), the Consultant shall fill a separate Form FIN-3 for each group of activities. The sum of the relevant Subtotals of all Forms FIN-3 provided must coincide with the Total Costs of Financial Proposal indicated in Form FIN-2.
- 2 Names of activities (phase) should be the same as, or correspond to the ones indicated in the second column of Form TECH-8.
- 3 Short description of the activities whose cost breakdown is provided in this Form.
- 4 Remuneration and Reimbursable Expenses must respectively coincide with relevant Total Costs indicated in Forms FIN-4, and FIN-5.

FORM FIN-4 BREAKDOWN OF REMUNERATION¹

Name ²	Position ³	Staff-month Rate ⁴
Foreign Staff		
		[Home] ----- [Field]
		----- -----
		----- -----
		----- -----
		----- -----
		----- -----
		----- -----
		----- -----
		----- -----
		----- -----
		----- -----
		----- -----
		----- -----
		----- -----
Local Staff		
		[Home] ----- [Field]
		----- -----
		----- -----
		----- -----
		----- -----
		----- -----
		----- -----
		----- -----
		----- -----

- 1 Form FIN-4 shall be filled in for the same Professional and Support Staff listed in Form TECH-7.
- 2 Professional Staff should be indicated individually; Support Staff should be indicated per category (e.g.: draftsmen, clerical staff).
- 3 Positions of the Professional Staff shall coincide with the ones indicated in Form TECH-5.
- 4 Indicate separately staff-month rate and currency for home and field work.

FORM FIN-5 BREAKDOWN OF REIMBURSABLE EXPENSES

N°	Description¹	Unit	Unit Cost²
	Per diem allowances	Day	
	International flights ³	Trip	
	Miscellaneous travel expenses	Trip	
	Local transportation costs		

- 1 Delete items that are not applicable or add other items according to Paragraph Reference 3.6 of the Data Sheet.
- 2 Indicate unit cost.
- 3 Indicate route of each flight, and if the trip is one- or two-way.

Section 5. Terms of Reference

A. INTRODUCTION

- A.1.1 The Office of Utilities (OUR) located in Kingston, Jamaica is a multi-sector regulatory agency established in 1995 by an Act of Parliament, the Office Utilities Regulation Act, (OUR Act) to regulate the provision of utility services in Jamaica. These services include electricity, telecommunications, water and sewerage.
- A.1.2 The OUR commenced operation in January 1997 with a mandate to ensure that the interests of the utility consumers and utility companies are protected. The OUR's mission is "To contribute to national development by creating an environment for the efficient delivery of utility services to the customer whilst assuring that service providers have the opportunity to make a reasonable return on their investments."
- A.1.3 Economic regulation is one of the core functions of the OUR. With regard to the electricity sector, the OUR Act, Electricity Licence, 2016 and Electricity Act, 2015 are the legislative instruments governing the sector. Pursuant to the Electricity Licence, 2016, the OUR sets tariffs at five (5) year intervals for the Jamaica Public Service Company Limited (JPS), as well as conducts annual rate reviews primarily, to adjust for the effects of inflation and foreign exchange movements. The current five (5) year regulatory period (2014 – 2019) ends in 2019 July. A Five (5)-Year Rate Review for JPS is scheduled to commence in 2019 April.
- A.1.4 Recent developments in the electricity sector, such as the advent of disruptive technologies and changes to the institutional and regulatory framework, suggests that there is a need to rethink the electricity sector and tariff design in Jamaica. In this regard the OUR intends to engage the services of a Tariff Design Expert to examine possible models suitable for the Jamaican electricity sector and to provide advice to guide the 2019 tariff setting process.

A.2 Background

- A.2.1 Jamaica is an island located in the northern Caribbean with a population of approximately 2.7 million. Pursuant to the Electricity Licence, 2016, JPS has the exclusive right to transmit, distribute and supply electricity. However, the generation of electricity is shared among JPS and Independent Power Producers.
- A.2.2 JPS is a privately owned vertically integrated utility. It is owned by two primary shareholders- Korea East West Power and Marubeni Corporation of Japan whom together accounts for eighty percent (80%) of the company's ordinary shares. The remaining twenty percent (20%) is owned principally by the Government of Jamaica (GOJ) with other private investors holding point one percent (0.1%).

A.2.3 The company's operations cover the generation, transmission, distribution and supply of electricity. Total generating capacity currently stands at 902.6 MW of which approximately seventy-one percent (71%) is JPS owned and the remainder is supplied by Independent Power Producers (IPPs). Generation technologies include renewables (hydro, wind, and solar) and thermal plants. In 2017, approximately sixty-eight percent (68%) of the electricity was produced from Heavy Fuel Oil, nineteen percent (19%) from natural gas, two percent (2%) from Diesel, ten percent (10%) from Wind and Hydro and approximately one percent (1%) from Solar (grid and roof top).

A.2.4 Over the last decade, the electric power industry in Jamaica has been experiencing significant changes, driven among other things, by a new orientation in international and national energy policy agendas, the proliferation of new distributed energy technologies, the introduction of liquefied natural gas (LNG) and an expansion of consumer choice and expectations.

A.2.5 In the last three (3) years alone, significant changes were made to the legislative and regulatory frameworks governing the electricity sector.

- The Electric Lighting Act, 1890 which provided the legislative framework for the electricity sector was repealed and replaced with Electricity Act, 2015. The Electricity Act, 2015, among other things, re-defined the roles of the electricity sector players including the assignment of the planning of the electricity system (the Integrated Resource Planning) to the Ministry with responsibility for energy, and a new entity responsibility for generation procurement, the Generation Procurement Entity.
- In 2015 amendments were made to the OUR Act which laid out certain considerations when setting tariffs for the electricity sector.
- Significant amendments were also made to the then Amended and Restated All-Island Electric Licence, 2011, resulting in the promulgation of the Electricity Licence, 2016. The Electricity Licence, 2016 lays out the terms and conditions for JPS's operations and encapsulates the regulatory construct that is, the revenue cap regime for electricity tariff setting. The revenue cap construct replaces the price cap regime in the previous Licence. Further, the Electricity Licence, 2016 and the Electricity Act, 2015

makes provision for the introduction of power wheeling by self-generators and for auxiliary interconnection¹.

- A.2.6 Several other market driven and technological changes are also creating disruption in Jamaica's electricity sector. There has been significant growth in roof top solar over the past few years. The 'net billing' arrangement which has been in place since 2012 provides an incentive for residential and commercial customers of the electric utility to capitalise on the use of distributed solar generation.
- A.2.7 LNG was introduced in the Jamaican energy market in 2016 when JPS signed a gas supply agreement with New Fortress Energy (NFE) for the supply of natural gas to one its generating plants, a 120MW combined cycle unit. The introduction of LNG in 2016 is a significant game changer for the industry as some of the electric utility's largest customers are contemplating leaving the electric grid to pursue self-generation solutions using natural gas. In response, JPS is currently exploring customer-sited distributed cogeneration in an attempt to meet the needs and expectation of its largest customers.
- A.2.8 JPS has also declared that it is modernizing the electric grid and intends to create a smart grid to improve service reliability and quality, reduce system losses and increase customer service options. Towards this goal, the utility, which has a customer base of approximately six hundred and fifty thousand (650,000) customers, installed forty thousand (40,000) smart meters in 2017 and intends to install an additional one hundred thousand (100,000) in 2018. The company states that it intends to roll out its smart meter programme over five (5) years. JPS is also pursuing other programmes under its grid modernization effort, which include the installation of distribution automation switches and the creation of a more resilient grid.
- A.2.9 To respond to changing customer needs, JPS has increased its service offerings to its customers, for example, the company:
1. Introduced prepaid electricity in 2015;
 2. Requested that the OUR approve a rate class for vulnerable residential consumers with limited means to afford electricity service. This is to encourage illegal electricity consumers to regularize the service. The OUR approved this rate class (community renewal rate) in 2016;

¹ Auxiliary Interconnection allows self-generators to connect to JPS network but bars them from supplying power to the grid.

3. In 2017, following a request from JPS, the OUR approved the introduction of a new rate class for the company's largest customers with peak demand in excess of 2MVA.

A.2.10 The OUR, in recognition of the disruptive forces shaping the electricity sector has already begun to assess their impact on the electricity sector and is contemplating the role that tariff design could play in transitioning Jamaica's electricity sector on a sustainable, secure and affordable trajectory. To this end, the OUR has instructed JPS to undertake a cost of service study to inform its tariff proposal in its 2019 Rate Review submission.

A.2.11 With the exception of the creation of the new rate classes mentioned previously, JPS' existing tariff structure has been in place more or less since 2001. Residential (Rate 10) and small to medium commercial customers (Rate 20) tariffs are predicated on a two-part structure, comprised of a volumetric energy rate with a customer charge. Large Commercial and Industrial customers (Rates 40, 50 and 70) have a three-part tariff structure inclusive of demand charges, with time of use option.

B. PROJECT OBJECTIVE

B.1.1 Historically, the rate structure has worked well. However, it is the OUR's intent to determine whether these are adequate in the face of recent electricity market trends and the revised policy objectives. An expanded rate design toolkit may very well be required, consequently the OUR is seeking a Tariff Design Expert to conduct the relevant rate analyses and provide advice on an appropriate rate design for the Jamaican socio-economic context to guide the 2019 tariff setting process.

The objective of the assignment is threefold:

1. To assess the adequacy of the existing rate structure in meeting the principles of cost-reflectivity, supply-side efficiency, demand-side efficiency and equity, while ensuring that the sector is propelled along a more sustainable trajectory leading to lower energy prices;
2. To provide advice on a rate structure that will transmits the appropriate price signals and captures reasonably well the tariff principles identified in objective above.
3. To provide explicit guidance to the OUR on the necessary steps to derive the proposed rate structure.

To achieve the above objectives, the study should:

- Seek to understand the Government of Jamaica's (GOJ) energy sector policy objectives, other stakeholder expectations and the challenges and opportunities in the electricity sector in Jamaica.
- Assess the performance of JPS's existing tariff structure with a view of determining whether prices currently reflect system cost and enable appropriate customer response.
- Determine the extent to which a new rate design toolkit is necessary to more adequately reflect system costs; improve customer response; and take advantage of, or enable certain technological developments in the sector.
- Advise the OUR on the best path to implement a new rate structure, if required.

B.1.2 Knowledge transfer is a key outcome of the consultancy. The OUR will assign a counterpart- team to the project for this purpose and the OUR expects that selected staff assigned to the project will be trained to perform future assessment on tariff effectiveness. The knowledge transfer should commence early in the project and be ongoing throughout the project. It should be noted that all meetings between the OUR and the Consultant do not need to be face to face, some meetings can be held using video conferencing technology. Appropriate training material should be provided.

C. TEAM COMPOSITION

C.1.1 The composition of the Consultant's team is expected to have the following three (3) functional roles. Scoring will be based on the three (3) functional roles identified. If the Consultant indicates that a functional role will be carried out by more than one person, each person will be scored and their scores averaged to determine the score assigned to the functional role. The score given to each person will depend on the academic qualification and experience of the named person(s) to carry out the assigned function.

- 1) **Team Leader** – is the project manager with overall reporting responsibility to the OUR. The team leader is charged with coordinating the activities of the Consultant team to ensure successful completion of the project. This person will be the OUR's point of contact/liaison and will be responsible for providing updates on the project's progress.
- 2) **Tariff Expert** - will provide technical expertise to the project team. This person will play a key role in assessing the tariff existing structure and providing advice on changes to the tariff structure.

- 3) **Industry Analyst** –should have the relevant qualification and experience to assess the current state of the industry and the existing regulatory environment so as to make appropriate recommendations to the OUR to ensure successful completion of the project.

D. SCOPE, PHASING AND DELIVERABLES

- D.1.1 The selected Consultant is required to bring his/her experience and knowledge to bear on the study and provide sound advice to the OUR. The assignment shall be done in two (2) phases. Phase 1 requires the preparation of a report that assesses the Jamaican electricity market and provides recommendation on an appropriate tariff structure and design given the nature and evolution of the sector. Phase 2 requires that the Consultant work alongside the OUR's counterpart team to implement new aspects of the tariff in 2019.
- D.1.2 The Phases and Deliverables presented below indicates the phases of the project and the expected duration of each phase. It outlines the key tasks associated with the phase and the deliverables required at the end of the phase. It is expected that some tasks of the project will overlap. As such, the project is estimated to last a maximum of five (5) calendar months. The phasing and length of the phases proposed by the OUR is designed to serve as a guide, the Consultant may propose alternative phasing and timing of the project along with an explanation for the proposed changes to what is suggested by the OUR

The scope of the study comprises the following Tasks:

PHASE 1

1. *A Review of Jamaica's Electricity Sector framework:* The Consultant shall review relevant policies, legislation and regulation pertaining to the electricity sector. This review shall include, but not restricted to:
 - a. The Electricity Act, 2015
 - b. The Electricity Licence, 2016
 - c. The Office of Utilities Regulation Act
 - d. JPS Tariff Application 2014 – 2019
 - e. Jamaica Public Service Company Limited Tariff Review for the Period 2014 – 2019 Determination Notice (Document No. 2014/ELE/008/DET.004) dated 2012 January 7
 - f. Jamaica Public Service Company Limited Tariff Determination Notice – Addendum 1 (Document No. 2015/ELE/003/ADM.001) dated 2015 February 27

- g. Jamaica Public Service Company Limited Annual Tariff Adjustment 2015 – Determination Notice (Document No. Ele 2015/ELE/007DET.001) dated 2015 September 3
- h. Jamaica Public Service Company Limited Annual Tariff Adjustment 2016 - Determination Notice (Document No. Ele2016/ELE/004DET.001) dated 2016 July 4
- i. Jamaica Public Service Company Limited Annual Review 2017 & Extraordinary Rate Review – CPLTD: Determination Notice (Document No. 2017/ELE/0006/DET.003) dated 2017 August 31
- j. Jamaica Public Service Company Limited Annual Review 2018 & Extraordinary Rate Review: Determination Notice (Document No. 2018/ELE/018/DET.0004) dated 2018 October 1

[See references at Section E below]

2. A Review of Jamaica’s Electricity Market:

The Consultant shall carry out an examination of the Jamaican electricity market to understand customer trends, consumption patterns, and the technology available to players in the market. This will involve exchanges via teleconferencing to facilitate discussions between the Consultant and key stakeholders, as well as the gathering of data/information to inform the analysis. The Consultant should therefore provide as a part of the analysis an indication of the potential trajectories the Jamaican electricity market could take.

3. Assess the Performance of the Existing Tariff Structure and Mechanisms:

The Consultant is required to conduct an analysis JPS’ existing tariff structure, as well as its fuel and non-fuel rate mechanism, in order to determine the degree to which the principles of cost-reflectivity, supply-side efficiency, demand-side efficiency and equity are being met. This assessment should also indicate the extent to which fuel and non-fuel rate mechanism is providing efficient price signals given customer consumption profiles and the electricity utility costs. The Consultant should also review JPS’ load research data to make an assessment of the suitability of the existing rate classes.

4. Provide an Assessment of Rate Design Options to Incorporate New Trends and Declared Policy Objectives:

The Consultant shall review current international rate design trends that may address the following developments in the Jamaican energy sector:

- a. Smart technologies

- b. Renewable and Thermal Distributed Energy Resources
 - c. Customer provided grid ancillary services
 - d. Vulnerable (low income) customers
 - e. Power wheeling (small scale)
 - f. Time of Use Rates
 - g. Special rates to encourage the regularization of electricity consumers
 - h. Wholesale Tariff (WT) and/or Economic Development Zone Tariffs (EDZT) to encourage economic development.
5. Recommend an appropriate Package of Tariff Designs for the Jamaica and Provide Advice on Implementation Plan for the Proposed New Tariff Structure: Given the existing structure and developments within the energy sector, the Consultant is required to propose a set of rate designs that are consistent with the scope of work and objectives of the consultancy. In addition, the Consultant shall advise the OUR on the most appropriate course of action (an implementation plan) to introduce any new elements in the tariff structure.
6. Conduct a workshop on the recommended new elements to be incorporated in the Tariff Structure: Based on the analysis done on the existing tariff structure, the Consultant shall identify adjustment to the prevailing structure as well as identify new features that may be included in the tariff to achieve the objectives outline in Section B.1.1 above. The workshop should address the characteristics, the rate recovery process, and implementation process associated with each component of the proposed rate design.

PHASE 2

7. Provide Technical and Logistic Support for the Implementation of New Tariff Features:
- The Consultant shall be required to work with an OUR counterpart team to accurately and efficiently roll out new features of the tariff structure during the 2019 Rate Review.

PHASES DELIVERABLES

D.1.2 The Consultant is responsible for the following key deliverables:

DELIVERABLES - PHASE 1 (Eight (8) weeks)

1. An Inception Report outlining the schedule and logistics for conducting the assignment inclusive of a detailed work plan, within one (1) week of the commencement date.
2. An Interim Report three (4) weeks after the Inception Report.
3. Deliver one (1) workshop to the OUR's and JPS' teams on the proposed package of changes. The workshop should be within one (1) week after the

submission of the Interim Report and will require the Consultant to be present in Kingston, Jamaica to deliver the workshop

4. A Draft Final Report two (2) weeks after the Interim Report.
5. A Final Report, incorporating agreed revisions after review by the OUR, not later one (1) week after the receipt of comments on the Draft Final Report.
6. A final workshop to the OUR's team detailing the Consultant's analysis of the trends in Jamaica's electricity sector. In the workshop, the proposed tariff new rate design toolkit if found to be necessary to more adequately reflect system costs; improve customer response; and take advantage of or enable certain technological developments in the sector and the implementation thereof, will be discussed.

DELIVERABLES - PHASE 2 (Eight (8) weeks)

7. Construct spreadsheet models, perform calculations and provide advice respect to features of the designs to be implemented in the 2019 Rate Review.

E. FORMAT OF REPORTS

8. Reports are to be submitted as follows:
 - i. Original and two (2) copies to the OUR.
 - ii. In addition to the above, reports shall be provided in an agreed editable electronic format (preferably using the Microsoft Suite of software).

E. REFERENCES

- 1) The Electricity Act, 2015
<http://www.our.org.jm/ourweb/sectors/electricity-act-2015-became-effective-2015-aug-27>
- 2) The Electricity Licence, 2016
<http://www.our.org.jm/ourweb/sectors/jps-electricity-licence-2016-published-ja-gazette-wed-2016-jan-27-0>
- 3) The Office of Utilities Regulation Act
- 4) [https://japarliament.gov.jm/attachments/article/339/The%20Office%20of%20Utilities%20Regulation%20\(Amendment\)%20Act,%202015.pdf](https://japarliament.gov.jm/attachments/article/339/The%20Office%20of%20Utilities%20Regulation%20(Amendment)%20Act,%202015.pdf)
- 5) JPS Tariff Application 2014 – 2019

<http://www.our.org.jm/ourweb/sectors/electricity/tariff-applications/jps-tariff-application-2014-%E2%80%93-2019>

- 6) JPS Tariff Review for the Period 2014 -2019 Determination Notice

<http://www.our.org.jm/ourweb/sectors/our-issues-determination-notice-jps%E2%80%99-tariff-application-2014-19>

- 7) JPS Tariff Review for the Period 2014 -2019 Determination Notice - Addendum 1

<http://www.our.org.jm/ourweb/sectors/our-issues-determination-notice-jps%E2%80%99-tariff-application-2014-19>

- 8) JPS Annual Tariff Adjustment 2015 – Determination Notice

http://www.our.org.jm/ourweb/sites/default/files/documents/sector_documents/determination_notice_part_1_-_jps_annual_tariff_adjustment_2015_0.pdf

http://www.our.org.jm/ourweb/sites/default/files/documents/sector_documents/determination_notice_part_2_-_jps_annual_tariff_adjustment_2015.pdf

- 9) JPS Annual Tariff Adjustment 2016 – Determination Notice

http://www.our.org.jm/ourweb/sites/default/files/documents/sector_documents/2016_jps_annual_tariff_determination_notice_-_2016_july_5_-_compressed.pdf

- 10) JPS Annual Review 2017 & Extraordinary Rate Review – CPLTD: Determination Notice

http://www.our.org.jm/ourweb/sites/default/files/documents/sector_documents/2017_jps_annual_review_determination_notice.pdf

11. JPS Annual Review 2018 & Extraordinary Rate Review: Determination Notice.

http://www.our.org.jm/ourweb/sites/default/files/documents/sector_documents/jps_2018_annual_review_upload_request.pdf

Section 6. Standard Form of Contract

STANDARD FORM OF CONTRACT

Consultants' Services

Lump-Sum



OFFICE OF UTILITIES REGULATION

Contents

I. Form of Contract	61
II. General Conditions of Contract	63
1. General Provisions	63
1.1 Definitions	63
1.2 Law Governing Contract	64
1.3 Language	64
1.4 Notices	64
1.5 Location.....	65
1.6 Authority of Member in Charge.....	65
1.7 Authorized Representatives	65
1.8 Taxes and Duties	65
1.9 Fraud and Corruption.....	65
2. Commencement, Completion, Modification and Termination of Contract	67
2.1 Effectiveness of Contract	67
2.2 Commencement of Services	67
2.3 Expiration of Contract	67
2.4 Modifications or Variations	67
2.5 Force Majeure.....	67
2.6 Termination.....	68
3. Obligations of the Consultant	70
3.1 General.....	70
3.2 Conflict of Interests.....	70
3.3 Confidentiality.....	70
3.4 Consultant's Actions Requiring OUR's Prior Approval.....	71
3.5 Reporting Obligations	71
3.6 Documents Prepared by the Consultant to be the Property of the OUR.....	71
3.7 Accounting, Inspection and Auditing.....	72
4. CONSULTANT'S Personnel	72
4.1 Description of Personnel.....	72
4.2 Removal and/or Replacement of Personnel.....	72
5. Obligations of the OUR	73
5.1 Change in the Applicable Law Related to Taxes and Duties	73
5.2 Services and Facilities	73
6. Payments to the Consultant	73
6.1 Lump-Sum Payment.....	73
6.2 Contract Price.....	73
6.3 Payment for Additional Services.....	73
6.4 Terms and Conditions of Payment.....	73
7. Good Faith.....	74

7.1 Good Faith.....	74
8. Settlement Of Disputes	74
8.1 Amicable Settlement.....	74
8.2 Dispute Resolution.....	74
III. Special Conditions of Contract.....	75
IV. Appendices.....	79
Appendix A – Description of Services	79
Appendix B - Reporting Requirements	79
Appendix C - Key Personnel and Sub-Consultants.....	79
Appendix D - Breakdown of Contract Price in Foreign Currency.....	79
Appendix E - Breakdown of Contract Price in Local Currency	79
Appendix F - Services and Facilities Provided by the OUR	80
Appendix G - Form of Advance Payments Guarantee	81

CONTRACT FOR CONSULTANTS' SERVICES

Lump-Sum

between

OFFICE OF UTILITIES REGULATION

and

[name of the Consultant]

Dated: _____

I. Form of Contract

LUMP-SUM

This **CONTRACT** (hereinafter called the "Contract") is made the *[day]* day of the month of *[month]*, *[year]*, between, on the one hand, the Office of Utilities Regulation (hereinafter called the "**OUR**") and, on the other hand, *[name of Consultant]* (hereinafter called the "Consultant").

*[Note: If the Consultant consist of more than one entity, the above should be partially amended to read as follows: "...(hereinafter called the "OUR") and, on the other hand, a joint venture/consortium/association consisting of the following entities, each of which will be jointly and severally liable to the OUR for all the Consultant's obligations under this Contract, namely, *[name of Consultant]* and *[name of Consultant]* (hereinafter called the "Consultant").]*

WHEREAS

- (a) the OUR has requested the Consultant to provide certain consulting services as defined in this Contract (hereinafter called the "**Services**");
- (b) the Consultant, having represented to the OUR that it has the required professional skills, and personnel and technical resources, has agreed to provide the Services on the terms and conditions set forth in this Contract.

NOW THEREFORE the parties hereto hereby agree as follows:

1. The following documents attached hereto shall be deemed to form an integral part of this Contract:
 - (a) The General Conditions of Contract;
 - (b) The Special Conditions of Contract;
 - (c) The following Appendices:
 - Appendix A: Description of Services
 - Appendix B: Reporting Requirements
 - Appendix C: Key Personnel and Sub-Consultants
 - Appendix D: Breakdown of Contract Price in Foreign Currency
 - Appendix E: Breakdown of Contract Price in Local Currency
 - Appendix F: Services and Facilities Provided by the OUR
 - Appendix G: Form of Advance Payment Guarantee

2. The mutual rights and obligations of the OUR and the Consultant shall be as set forth in the Contract, in particular:
 - (a) the Consultant shall carry out the Services in accordance with the provisions of the Contract; and
 - (b) the OUR shall make payments to the Consultant in accordance with the provisions of the Contract.

IN WITNESS WHEREOF the Parties hereto have caused this Contract to be signed in their respective names as of the day and year first above written.

For and on behalf of the Office of Utilities Regulation:

[Authorized Representative]

For and on behalf of *[name of Consultant]*:

[Authorized Representative]

[Note: *If the Consultant consists of more than one entity, all these entities should appear as signatories, e.g., in the following manner:]*

For and on behalf of each of the Members of the Consultant

[name of member]

[Authorized Representative]

[name of member]

[Authorized Representative]

II. General Conditions of Contract

1. GENERAL PROVISIONS

1.1 Definitions

Unless the context otherwise requires, the following terms whenever used in this Contract have the following meanings:

- a. **“Applicable Law”** means the laws and any instruments having the force of law in Jamaica.
- b. **“Consultant”** means [*insert names*] of Consultant].
- c. **“Contract”** means the Form of Contract signed by the Parties and all the attached documents listed in its Clause 1, that is, these General Conditions (GC), the Special Conditions (SC), and the Appendices.
- d. **“Contract Price”** means the price to be paid for the performance of the Services, in accordance with Clause 6;
- e. **“Effective Date”** means the date on which this Contract comes into force and effect pursuant to Clause GC 2.1.
- f. **“Foreign Currency”** means any currency other than the currency of Jamaica.
- g. **“GC”** means these General Conditions of Contract.
- h. **“Government”** means the Government of Jamaica.
- i. **“Local Currency”** means the currency of Jamaica.
- j. **“Member”** means any of the entities that make up the joint venture/consortium/association comprising the Consultant, and **“Members”** means all of these entities.
- k. **“Party”** means the OUR or the Consultant, as the case may be, and **“Parties”** means both of them.

- l. **“Personnel”** means persons hired by the Consultant or by any Sub-Consultants and assigned to the performance of the Services or any part thereof.
- m. **“SC”** means the Special Conditions of Contract by which the GC may be amended or supplemented.
- n. **“Services”** means the work to be performed by the Consultant pursuant to this Contract, as described in Appendix A hereto.
- o. **“Sub-Consultants”** means any person or entity to whom/which the Consultant subcontracts any part of the Services.
- p. **“Tax Compliance Certificate”** or **“Tax Compliance Letter”** means a document or certification issued by the Ministry with portfolio responsibility for finance in Jamaica to an individual or company as proof that the Jamaican tax liabilities and wage related statutory deductions of that individual or company have been duly paid.
- q. **“Third Party”** means any person or entity other than the OUR, the Consultant or a Sub-Consultant.
- r. **“In writing”** means communicated in written form.

1.2 Law Governing Contract This Contract, its meaning and interpretation, and the relationship between the Parties shall be governed by the Applicable Law.

1.3 Language This Contract has been executed in the English language, which shall be the binding and controlling language for all matters relating to the meaning or interpretation of this Contract.

1.4 Notices

1.4.1 Any notice, request or consent required or permitted to be given or made pursuant to this Contract shall be in writing. Any such notice, request or consent shall be deemed to have been given or made when delivered in person to an authorized representative of the Party to whom the communication is addressed, or when sent to such Party at the address specified in the SC.

-
- 1.4.2** A Party may change its address for notice hereunder by giving the other Party notice in writing of such change to the address specified in the SC.
- 1.5 Location** The Services shall be performed at such locations as are specified in Appendix A hereto and, where the location of a particular task is not so specified, at such locations, as the OUR may approve.
- 1.6 Authority of Member in Charge** In case the Consultant consists of a joint venture/ consortium/ association of more than one entity, the Members hereby authorize the entity specified in the SC to act on their behalf in exercising all the Consultant's rights and obligations towards the OUR under this Contract, including without limitation the receiving of instructions and payments from the OUR.
- 1.7 Authorized Representatives** Any action required or permitted to be taken, and any document required or permitted to be executed under this Contract by the OUR or the Consultant may be taken or executed by the officials specified in the SC.
- 1.8 Taxes and Duties** The Consultant, Sub-Consultants, and their Personnel shall pay such taxes, duties, fees, and other impositions levied under the Applicable Law as specified in the SC, the amount of which is deemed to have been included in the Contract Price. For the duration of this Contract, the Consultant shall demonstrate that it has paid all applicable taxes, duties, fees and other impositions as may be levied in Jamaica by the submission to the OUR of a valid Tax Compliance Certificate or Tax Compliance Letter, whenever requested by the OUR.
- 1.9 Fraud and Corruption**
- 1.9.1 Definitions** The OUR requires that its bidders, suppliers, contractors and consultants observe the highest standard of ethics during the procurement and execution of its contracts. In pursuit of this policy, the OUR:
- (a) defines, for the purpose of this provision, the terms set forth below as follows:

(i) **“corrupt practice”** means the offering, giving, receiving, or soliciting, directly or indirectly, of anything of value to influence the action of an officer or servant of the OUR in the procurement process or in contract execution;

(ii) **“fraudulent practice”** means a misrepresentation or omission of facts in order to influence a procurement process or the execution of a contract, to the detriment of the OUR and includes collusive practice among bidders (prior to or after bid submission) designed to establish bid prices at artificial non-competitive levels and to deprive the OUR of the benefits of free and open competition;

(iii) **“collusive practice”** means a scheme or arrangement between two or more bidders, with or without the knowledge of the OUR, designed to establish bid prices at artificial non-competitive levels or to influence the action of any party in the procurement process or the execution of a contract; and

(iv) **“coercive practice”** means harming or threatening to harm, directly or indirectly, persons or their property to influence their participation in the procurement process or affect the execution of a contract.

- 1.9.2 Commissions and Fees** The OUR requires the Consultant to disclose any commissions or fees that may have been paid or are to be paid to agents, representatives, or commission agents with respect to the selection process or execution of the contract. The information disclosed must include at least the name and address of the agent, representative, or commission agent, the amount and currency, and the purpose of the commission or fee.

2. COMMENCEMENT, COMPLETION, MODIFICATION AND TERMINATION OF CONTRACT

- 2.1 Effectiveness of Contract** This Contract shall come into effect on the date the Contract is signed by both Parties or such other later date as may be stated in the SC. The date the Contract comes into effect is defined as the Effective Date.
- 2.2 Commencement of Services** The Consultant shall begin carrying out the Services not later than the number of days after the Effective Date specified in the SC.
- 2.3 Expiration of Contract** Unless terminated earlier pursuant to Clause GC 2.6 hereof, this Contract shall expire at the end of such time period after the Effective Date as specified in the SC.
- 2.4 Modifications or Variations** Any modification or variation of the terms and conditions of this Contract, including any modification or variation of the scope of the Services, may only be made by written agreement between the Parties.
- 2.5 Force Majeure**
- 2.5.1 Definition** For the purposes of this Contract, “Force Majeure” means an event which is beyond the reasonable control of a Party and which makes a Party’s performance of its obligations under the Contract impossible or so impractical as to be considered impossible under the circumstances.
- 2.5.2 No Breach of Contract** The failure of a Party to fulfil any of its obligations under this Contract shall not be considered to be a breach of, or default under, this Contract insofar as such inability arises from an event of Force Majeure, provided that the Party affected by such an event (a) has taken all reasonable precautions, due care and reasonable alternative measures in order to carry out the terms and conditions of this Contract, and (b) has informed the other Party as soon as possible about the occurrence of such an event.
- 2.5.3 Extension of Time** Any period within which a Party shall, pursuant to this Contract, complete any action or task, shall be extended for a period equal to the time during which such Party was unable to perform such action as a result of Force Majeure.

2.5.4 Payments During the period of its inability to perform the Services as a result of an event of Force Majeure, the Consultant shall not be entitled to payment under the terms of this Contract, except for the OUR's payment liabilities incurred prior to the said suspension of the Contractor's performance of the Services. On resumption of the Consultant's performance of the Services, the OUR's obligation to make payments under the terms of this Contract shall also resume.

2.6 Termination

2.6.1 By the OUR The OUR may terminate this Contract in case of the occurrence of any of the events specified in paragraphs (a) through (f) of this Clause GC 2.6.1. With the exception of the event referred to in paragraph (f) of this Clause 2.6.1, the OUR shall give not less than thirty (30) days' written notice of termination to the Consultant. The OUR shall give not less than sixty (60) days' written notice in the case of the event referred to in paragraph (f) of this Clause 2.6.1.

- (a) If the Consultant does not remedy a failure in the performance of its obligations under the Contract, within thirty (30) days after being notified or within any further period as the OUR may have subsequently approved in writing.
- (b) If the Consultant becomes insolvent or bankrupt.
- (c) If the Consultant, in the judgment of the OUR has engaged in corrupt or fraudulent practices in competing for or in executing the Contract.
- (d) If, as the result of Force Majeure, the Consultant is unable to perform a material portion of the Services for a period of not less than sixty (60) days.
- (e) If the Consultant fails to comply with any final decision reached as a result of arbitration proceedings pursuant to Clause GC 8 hereof.
- (f) If the OUR, in its sole discretion and for any reason whatsoever, decides to terminate this Contract.

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- 2.6.2 By the Consultant** The Consultant may terminate this Contract, by not less than thirty (30) days' written notice to the OUR, such notice to be given after the occurrence of any of the events specified in paragraphs (a) through (c) of this Clause GC 2.6.2:
- (a) If the OUR fails to pay any money due to the Consultant pursuant to this Contract and not subject to dispute pursuant to Clause GC 8 hereof within forty-five (45) days after receiving written notice from the Consultant that such payment is overdue.
 - (b) If, as the result of Force Majeure, the Consultant is unable to perform a material portion of the Services for a period of not less than sixty (60) days.
 - (c) If the OUR fails to comply with any final decision reached as a result of arbitration pursuant to Clause GC 8 hereof.
- 2.6.3 Payment upon Termination** Upon termination of this Contract pursuant to Clauses GC 2.6.1 or GC 2.6.2, the OUR shall make the following payments to the Consultant:
- (a) payment pursuant to Clause GC 6 for Services satisfactorily performed prior to the effective date of termination;
 - (b) except in the case of termination pursuant to paragraphs (a) through (c), and (e) of Clause GC 2.6.1, reimbursement of any reasonable cost incidental to the prompt and orderly termination of the Contract, including, if applicable, the cost of the return travel of the Personnel and their eligible dependents.

3. OBLIGATIONS OF THE CONSULTANT

3.1 General

3.1.1 Standard of Performance The Consultant shall perform the Services and carry out its obligations hereunder with all due diligence, efficiency and economy, in accordance with generally accepted professional standards and practices, and shall observe sound management practices, and employ appropriate technology and safe and effective equipment, machinery, materials and methods. The Consultant shall always act, in respect of any matter relating to this Contract or to the Services, as faithful advisers to the OUR, and shall at all times support and safeguard the OUR's legitimate interests in any dealings with Sub-Consultants or Third Parties.

3.2 Conflict of Interests The Consultant shall hold the OUR's interests paramount, without any consideration for future work, and strictly avoid conflict with other assignments or its own corporate interests.

3.2.1 Consultants Not to Benefit from Commissions, Discounts, etc. The payment of the Consultant pursuant to Clause GC 6 shall constitute the Consultant's only payment in connection with this Contract or the Services, and the Consultant shall not accept for its own benefit any trade commission, discount, or similar payment in connection with activities pursuant to this Contract or to the Services or in the discharge of its obligations under the Contract, and the Consultant shall use its best efforts to ensure that the Personnel, any Sub-Consultants, and agents of either of them similarly shall not receive any such additional payment.

3.2.2 Consultant and Affiliates Not to be Otherwise Interested in Project The Consultant agrees that, during the term of this Contract and after its termination, the Consultant and any entity affiliated with the Consultant, as well as any Sub-Consultants and any entity affiliated with such Sub-Consultants, shall be disqualified from providing goods, works or services (other than consulting services) resulting from or directly related to the Consultant's Services for the preparation or implementation of the project.

3.2.3 Prohibition of Conflicting Activities The Consultant shall not engage, and shall cause its Personnel as well as its Sub-Consultants and their personnel not to engage, either directly or indirectly, in any business or professional activities which would conflict with the activities assigned to them under this Contract.

3.3 Confidentiality Except with the prior written consent of the OUR, the Consultant and the Personnel shall not at any time communicate to any person or

entity any confidential information acquired in the course of the performance of the Services, nor shall the Consultant and the Personnel make public the recommendations formulated in the course of, or as a result of, the performance of the Services.

- 3.4 Insurance to be Taken Out by the Consultant** The Consultant (a) shall take out and maintain, and shall cause any Sub-Consultants to take out and maintain, at their (or the Sub-Consultants', as the case may be) own cost but on terms and conditions approved by the Procuring Entity, insurance against the risks, and for the coverage, as shall be specified in the SC; and (b) at the Procuring Entity's request, shall provide evidence to the Procuring Entity showing that such insurance has been taken out and maintained and that the current premiums have been paid.
- 3.5 Consultant's Actions Requiring OUR's Prior Approval** The Consultant shall obtain the OUR's prior approval in writing before taking any of the following actions:
- (a) entering into a subcontract for the performance of any part of the Services;
 - (b) appointing such members of the Personnel not listed by name in Appendix C; and
 - (c) any other action that may be specified in the SC.
- 3.6 Reporting Obligations**
- (a) The Consultant shall submit to the OUR the reports and documents specified in Appendix B hereto, in the form, in the numbers and within the time periods set forth in the said Appendix.
 - (b) Final reports shall be delivered in CD ROM in addition to the hard copies specified in the said Appendix B.
- 3.7 Documents Prepared by the Consultant to be the Property of the OUR**
- (a) All plans, drawings, specifications, designs, reports, other documents and software submitted by the Consultant under this Contract shall become and remain the property of the OUR, and the Consultant shall, not later than upon termination or expiration of this Contract, deliver all such documents to the OUR, together with a detailed inventory thereof.

- (b) The Consultant may retain a copy of such documents and software. Restrictions about the future use of these documents, if any, shall be specified in the SC.

- 3.8 Accounting, Inspection and Auditing** The Consultant (i) shall keep accurate and systematic accounts and records in respect of the Services hereunder, in accordance with internationally accepted accounting principles and in such form and detail as will clearly identify all relevant time, charges and costs, and the bases thereof, and (ii) shall periodically permit the OUR or its designated representative and up to two years from the expiration or termination of this Contract, to inspect the same and make copies thereof as well as to have them audited by auditors appointed by the OUR, if so required by the OUR.

4. CONSULTANT'S PERSONNEL

- 4.1 Description of Personnel** The Consultant shall employ and provide such qualified and experienced Personnel and Sub-Consultants as are required to perform the Services. The titles, agreed job descriptions, minimum qualifications, and estimated periods of engagement in the performance of the Services of the Consultant's Key Personnel are described in Appendix C. The Key Personnel and Sub-Consultants listed by title as well as by name in Appendix C are hereby approved by the OUR.
- 4.2 Removal and/or Replacement of Personnel**
- (a) Except as the OUR may otherwise agree, no changes shall be made in the Key Personnel. If, for any reason beyond the reasonable control of the Consultant, such as retirement, death, medical incapacity, among others, it becomes necessary to replace any of the Key Personnel, the Consultant shall provide as a replacement a person of equivalent or better qualifications.
- (b) If the OUR finds that any of the Personnel have (i) committed serious misconduct or have been charged with having committed a criminal act, or (ii) have reasonable cause to be dissatisfied with the performance of any of the Personnel, then the Consultant shall, at the OUR's written request specifying the grounds thereof, replace such person with a person possessing qualifications and experience acceptable to the OUR.

- (c) The Consultant shall have no claim for additional costs arising out of or incidental to any removal and/or replacement of Personnel.

5. OBLIGATIONS OF THE OUR

- 5.1 Change in the Applicable Law Related to Taxes and Duties** If, after the date of this Contract, there is any change in the Applicable Law with respect to taxes and duties which increases or decreases the cost incurred by the Consultant in performing the Services, then the remuneration and reimbursable expenses otherwise payable to the Consultant under this Contract shall be increased or decreased accordingly by agreement between the Parties, and corresponding adjustments shall be made to the amounts referred to in Clauses GC 6.2 (a) or (b), as the case may be.
- 5.2 Services and Facilities** The OUR shall make available free of charge to the Consultant the Services and Facilities listed under Appendix F.

6. PAYMENTS TO THE CONSULTANT

- 6.1 Lump-Sum Payment** The total payment due to the Consultant shall not exceed the Contract Price which is an all inclusive fixed lump-sum covering all costs required to perform the Services described in Appendix A. Except as provided in Clause 5.1, the Contract Price may only be increased above the amounts stated in Clause 6.2 if the Parties have agreed to additional payments in accordance with Clause 2.4.
- 6.2 Contract Price**
- (a) The price payable in foreign currency/currencies is set forth in the SC.
- (b) The price payable in local currency is set forth in the SC.
- 6.3 Payment for Additional Services** For the purpose of determining the remuneration due for additional services as may be agreed under Clause 2.4, a breakdown of the lump-sum price is provided in Appendices D and E.
- 6.4 Terms and Conditions of Payment** Payments will be made to the Consultant according to the payment schedule stated in the SC. Unless otherwise stated in the SC, the first payment shall be made against the provision by the Consultant of an advance payment guarantee for the same amount, and shall be valid for the period stated in the SC. Such guarantee shall be in the form set forth

in Appendix G hereto, or in such other form, as the OUR shall have approved in writing. Any other payment shall be made after the conditions listed in the SC for such payment have been met, and the Consultant has submitted an invoice to the OUR specifying the amount due.

7. GOOD FAITH

- 7.1 Good Faith** The Parties undertake to act in good faith with respect to each other's rights under this Contract and to adopt all reasonable measures to ensure the realization of the objectives of this Contract.

8. SETTLEMENT OF DISPUTES

- 8.1 Amicable Settlement** The Parties agree that the avoidance or early resolution of disputes is crucial for a smooth execution of the Contract and the success of the assignment. The Parties shall use their best efforts to settle amicably all disputes arising out of or in connection with this Contract or its interpretation.
- 8.2 Dispute Resolution** Any dispute between the Parties as to matters arising pursuant to this Contract that cannot be settled amicably within thirty (30) days after receipt by one Party of the other Party's request for such amicable settlement may be submitted by either Party for settlement in accordance with the provisions specified in the SC.

III. Special Conditions of Contract

(Clauses in brackets { } are optional; all notes should be deleted in final text)

Number of GC Clause	Amendments of, and Supplements to, Clauses in the General Conditions of Contract
1.4.1	<p>The addresses are as follows:-</p> <p>For the OUR:</p> <p style="text-align: center;">Office of Utilities Regulation 3rd Floor, PCJ Resource Centre 36 Trafalgar Road Kingston 10</p> <p>Attention: Facsimile:(876) 929-3635 E-mail:</p> <p>For the Consultant:</p> <p style="text-align: center;">Consultant:</p> <p>Attention: Facsimile: E-mail:</p>
{1.6}	<p>{The Member in Charge is <i>[insert name of member]</i>}</p> <p>Note: <i>If the Consultant consists of a joint venture/ consortium/ association of more than one entity, the name of the entity whose address is specified in Clause SC 1.6 should be inserted here. If the Consultant consists only of one entity, this Clause SC 1.6 should be deleted from the SC.</i></p>
1.7	<p>The Authorized Representatives are:</p> <p>For the OUR: _____</p> <p>For the Consultant: _____</p>
1.8	<p>(a). Any income tax, general consumption tax (GCT), customs and excise duties or other similar taxes and duties for which the Consultant may be liable under Applicable Law and all wage related statutory deductions in respect of the Consultant's Personnel who are domiciled in Jamaica for which the Consultant is liable under Applicable Law.</p>

	<p>(b). [Notwithstanding the foregoing, pursuant to section 40 of the Income Tax Act and the double taxation treaty between Jamaica and [] the OUR shall withhold []% of all payments made to the Consultant under this Contract for income tax, except for those payments made in respect of approved reimbursable expenditure, and shall remit such withholding to the Jamaican taxing authorities on behalf of the Consultant.]</p> <p>(c). Notwithstanding the foregoing, as a public body, the OUR is required to withhold any GCT which may be payable in respect of the supply of Services. [In this regard, the OUR shall withhold and remit to the Jamaican taxing authorities the applicable GCT payable in respect of this Contract, and shall provide the Consultant with the requisite withholding certificate evidencing such payment to the taxing authorities.] or [In this regard, the OUR pursuant to section 23B of General Consumption Tax Act, is deemed to be the supplier of the Services and is therefore liable for the payment of GCT and shall make such payment to the taxing authorities.]</p>
2.1	The Effective Date of this Contract is <i>[insert date]</i> .
2.2	The date for the commencement of Services is <i>[insert date]</i> .
2.3	The Contract shall expire [] after the Effective Date, that is <i>[insert date]</i> .
3.4	The OUR has no special requirements regarding insurance.
3.5 (c)	The other actions are: Assigning the Contract to a Third Party.
3.6(b)	Final reports shall be delivered on a portable media, such as CD ROM or USB Drive, in addition to the hard copies specified in Appendix B.
3.7 (b)	The Consultant shall not use these documents and software for purposes unrelated to its performance of the services under this Contract without the prior written approval of the OUR.
6.2(a)	The amount in foreign currency or currencies is <i>[insert amount]</i> .
6.2(b)	The amount in local currency is <i>[insert amount]</i> .

<p>6.4</p>	<p>A. The Consultant’s accounts for payment are: [for foreign currency or currencies: <i>[insert account]</i> for local currency: <i>[insert account]</i></p> <p>B. Payments of the Contract Price shall be made as follows:</p> <p><u>Reimbursable Expenses</u> Reimbursable expenses provided for under this Contract, up to a maximum of \$[], shall be paid by the OUR to the Consultant within thirty (30) days of submission of an invoice from the Consultant. The invoices shall be submitted with receipts evidencing that the said expenses have been incurred by the Consultant.</p> <p><u>Contract Fee</u> The remainder of the Contract Price less the Reimbursable Expenses, that is, the sum of \$[] (the “Contract Fee”) shall be paid within thirty (30) days of submission of an invoice by the Consultant in accordance with the following schedule:</p> <p>(a) Twenty (20) percent of the Contract Fee (less the withholding for income tax and/or GCT, if applicable) shall be paid upon satisfactory completion of the Inception Report.</p> <p>(b) Forty (40) percent of the Contract Fee (less the withholding for income tax and/or GCT, if applicable) shall be paid upon satisfactory completion of the remaining Phase 1 Deliverables.</p> <p>(c) Forty (40) percent of the Contract Fee (less the withholding for income tax and/or GCT, if applicable) shall be paid upon satisfactory completion of Phase 2 Deliverables.</p>
<p>8.2</p>	<p>Dispute Settlement – Arbitration</p> <p>(a) In the event of the failure of the Parties to amicably settle any dispute as to matters arising pursuant to this Contract, then the matter shall be submitted by either party to arbitration before a single arbitrator. The arbitrator shall be selected and appointed with the mutual agreement of the Parties. In the event that the Parties fail to agree on the appointment of an arbitrator within thirty (30) days after receipt of notice by one Party from the other that the matter be submitted to arbitration, then the arbitrator shall be appointed by the President of the Jamaican Bar Association.</p> <p>(b) The seat of the arbitration shall be Jamaica and disputes shall be settled in accordance with the Arbitration Act of Jamaica. Rules of procedure</p>

	<p>to be adopted shall be those as published by the United Nations Commission on International Trade Law (UNCITRAL) <i>Arbitration Rules of 1976</i>.</p> <p>(c) During the dispute settlement process, the Contractor shall continue to perform the Services in accordance with this Contract as far as is possible. Failure to do so shall be considered a breach of contract.</p>
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IV. Appendices

APPENDIX A – DESCRIPTION OF SERVICES

APPENDIX B - REPORTING REQUIREMENTS

APPENDIX C - KEY PERSONNEL AND SUB-CONSULTANTS

APPENDIX D - BREAKDOWN OF CONTRACT PRICE IN FOREIGN CURRENCY

APPENDIX E - BREAKDOWN OF CONTRACT PRICE IN LOCAL CURRENCY

APPENDIX F - SERVICES AND FACILITIES PROVIDED BY THE OUR

When the Consultant is performing the Services at the OUR offices, the OUR shall provide:

- office accommodation
- internet access
- photocopying
- printing
- facsimile
- local and international telephone calls
- lunch
- transportation to and from the airport

The OUR will also make all necessary arrangements to ensure that the Consultant has access to the necessary resources and inputs that will enable and facilitate the performance of the Services.

APPENDIX G - FORM OF ADVANCE PAYMENTS GUARANTEE**Bank Guarantee for Advance Payment**

_____ *[Bank's Name, and Address of Issuing Branch or Office]*

Beneficiary: Office of Utilities Regulation
3rd Floor, PCJ Resource Centre
36 Trafalgar Road
Kingston 10

Date: _____

ADVANCE PAYMENT GUARANTEE No.: _____

We have been informed that *[name of Consulting Firm]* (hereinafter called "the Consultant") has entered into a contract for consultant's services dated *[insert date]* with you, for consultation on and the development of a long run incremental cost model for the telecommunications sector (hereinafter called "the Contract"). Furthermore, we understand that, according to the conditions of the Contract, an advance payment in the sum of *[amount in figures]* (*[amount in words]*) is to be made against an advance payment guarantee.

At the request of the Consultant, we *[name of Bank]* hereby irrevocably undertake to pay you any sum or sums not exceeding in total an amount of *[amount in figures]* (*[amount in words]*)¹ upon receipt by us of your first demand in writing accompanied by a written statement advising that the Consultant is in breach of its obligation under the Contract because the Consultant has used the advance payment for purposes other than toward providing the Services under the Contract or has not otherwise complied with the conditions attached to the advance payment as specified in the Contract.

The maximum amount of this guarantee shall be progressively reduced by the amount of the advance payment repaid by the Consultant to the OUR or the value of work completed by the Consultant in accordance with the Contract as indicated in copies of monthly statements certified by the OUR which the Consultant shall present to us.

¹ The Guarantor shall insert an amount representing the amount of the advance payment and denominated either in the currency(ies) of the advance payment as specified in the Contract, or in a freely convertible currency acceptable to the OUR.

This guarantee shall expire, at the latest, upon our receipt of the monthly payment certificate indicating that the Consultant has made full repayment of the amount of the advance payment or has completed services in accordance with the Contract up to the value of the advance payment, or on the ___ day of _____, 2____, whichever is earlier. Consequently, any demand for payment under this guarantee must be received by us at this office on or before that date.

[signature(s)]

Note: All italicized text is for indicative purposes only to assist in preparing this form and shall be deleted from the final product.