



**OFFICE OF UTILITIES REGULATION**

*Regulating Utilities for the Benefit of All*

**REQUEST FOR PROPOSAL  
2017/TEL/006/RFP.001  
CONSULTANCY SERVICES TO UPDATE THE COST  
MODEL FOR MOBILE TERMINATION RATES**

The Office of Utilities Regulation (“OUR”) invites proposals from suitably qualified, experienced firms (“the Consultant”), to update the Long Run Incremental Cost Model (LRIC) used to determine the Mobile Termination Rates (MTRs) to be charged by telecommunications operators in Jamaica.

Bidding for the consultancy services will be conducted through the International Competitive Bidding procedures and is open to all bidders.

**SCOPE OF WORK**

1. Identify and assess all possible options for the update of the LRIC model. The Consultant is not expected to develop a new model, but instead to harness the relevant expertise required to critically assess if any of the elements in the existing approach to the development of the model, as well as within the model itself, warrants revaluation;
2. Undertake the required industry discussion and analysis to assess the current state of the industry and the existing regulatory environment;
3. Undertake consultations with interested stakeholders on any changes that are being proposed to the principles and methodology used to develop the current model with a view to recommend relevant modifications and enhancements to the model;
4. Prepare the draft consultation document;
5. Evaluate the comments received on the consultation document and prepare a response and a final document;
6. Update the LRIC model in line with the determined principles and methodology to calculate costs of interconnection; and
7. Train selected OUR staff members on how to use the updated model as well as conduct updates to the model in the future.

**ELIGIBILITY**

- Interested local firms must submit a valid Tax Compliance Certificate (“TCC”) or Tax Compliance Letter (“TCL”) issued by the Jamaican tax authorities with their Technical Proposal.
- Foreign firms, while not required to be in possession of the TCC/TCL at the time of bid submission, must provide a valid TCC/TCL at the time of contract signing.

Failure to adhere to these eligibility requirements will result in the disqualification of the bid.

Consultants will be selected in accordance with the procedures set out in the Government of Jamaica Handbook of Public Sector Procurement Procedures (March 2014) (the “Handbook”) and is open to all eligible consultants.

The Handbook can be found at [www.mof.gov.jm](http://www.mof.gov.jm).

**COLLECTION OF REQUEST FOR PROPOSALS**

The Request for Proposal document may be accessed on the OUR’s website [www.our.org.jm](http://www.our.org.jm) or collected at the reception desk at the OUR’s office at the address below as of Monday, 2017 September 18 between 8:30 a.m. and 4:30 p.m. Eastern Standard Time (EST) on weekdays only (excluding public holidays). There is no charge for the document.

**DEADLINE FOR SUBMISSION OF PROPOSALS**

The deadline for submission of Proposals is 11:00 a.m. Eastern Standard Time (EST) on Wednesday, 2017 November 1. Sealed submissions are to be placed in the Tender Box located in the lobby at the OUR’s Office at the address below and clearly marked:

**CONSULTANCY SERVICES TO UPDATE THE COST MODEL FOR MOBILE  
TERMINATION RATES  
DO NOT OPEN BEFORE 2017 NOVEMBER 1**

**OUR’s ADDRESS:** 3rd Floor, PCJ Resource Centre, 36 Trafalgar Road, Kingston 10  
Tel: (876)968-6053 • Fax: (876)929-3635  
Email: [Mobile\\_LRIC\\_Model\\_procurement@our.org.jm](mailto:Mobile_LRIC_Model_procurement@our.org.jm)  
Website: [www.our.org.jm](http://www.our.org.jm)

**OPENING OF PROPOSALS**

Proposals will be opened publicly at 11:15 a.m. EST on Wednesday, 2017 November 1, in the OUR’s main Conference Room. Bidders or their representatives are invited to attend this opening.

*Issued by the Office of Utilities Regulation on 2017 September 16*