



**OFFICE OF UTILITIES REGULATION (OUR)**  
*Regulating Utilities for the Benefit of All*

**REQUEST FOR PROPOSALS**  
**2015/TEL/003/RFP.001**

**CONSULTANCY FOR THE CONDUCT OF AN ASSESSMENT OF COMPETITION  
IN THE SUPPLY OF  
ELECTRONIC COMMUNICATIONS SERVICES**

The Office of Utilities Regulation (OUR) invites proposals from suitably qualified, experienced firms to undertake a comprehensive assessment of competition in the supply of fixed and mobile telephony and data services in Jamaica for which this Request for Proposals (“RFP”) is issued.

Bidding for the Consulting Services will be conducted through the International Competitive Bidding procedures and is open to all bidders.

**SCOPE OF WORK**

The Consultant will be required to engage the service of a suitably qualified local research firm to conduct a market survey.

The Consultant will be expected to:

- Analyse the results of the survey so that it can be used to inform/support the positions to be taken in the Consultation Document on the issue of dominance;
- undertake consultations with interested stakeholders on the principles, methodology, and guidelines which will influence the decision as to what constitutes a market and which operators hold dominant positions in those markets;
- Examine both the retail and wholesale side of the business;
- Evaluate the comments received on the Consultation Document and prepare a response document which will form the basis of the OUR’s definitive position on the matter.

Where regulatory intervention is deemed necessary, the Consultant should also provide advice as to the likely regulatory measure that could be implemented by the OUR.

**ELIGIBILITY**

- Interested local firms must submit a valid Tax Compliance Certificate (TCC) with their Technical Proposals.
- Foreign firms, while not required to be in possession of the TCC at the time of submission, must provide a valid TCC at the time of contract signing.

Failure to adhere to these eligibility requirements will result in the disqualification of the bid.

Consultants will be selected in accordance with the procedures set out in the Government of Jamaica Procurement Guidelines as stated in the Handbook for Public Sector Procurement (March 2014) (the Handbook) and is open to all eligible consultants as defined in the policies.

The Handbook can be found at [www.mof.gov.jm](http://www.mof.gov.jm)

**COLLECTION OF REQUEST FOR PROPOSALS**

The Request for Proposal document may be accessed on the OUR’s website [www.our.org.jm](http://www.our.org.jm) or collected at the reception desk at the OUR’s office at the address below as of Wednesday, May 27, 2015 between the hours of 8:30 a.m. and 4:30 p.m. Eastern Standard Time (EST) on weekdays only (excluding public holidays). There is no charge for the document.

**DEADLINE FOR SUBMISSION of PROPOSALS**

The deadline for submission of Proposals is 11:00 a.m. Eastern Standard Time (EST) on Monday July 13, 2015. Sealed submissions are to be placed in the Tender Box located in the lobby at the OUR's Office at the address below and clearly marked:

“Consultancy: Assessment of Competition in the Electronic  
Communications Services”

3<sup>rd</sup> Floor, PCJ Resource Centre, 36 Trafalgar Road, Kingston 10, Jamaica  
Tel: (876) 968-6053; Fax: (876) 929-3635 or email: [assesscomp@our.org.jm](mailto:assesscomp@our.org.jm)  
Website: [www.org.org.jm](http://www.org.org.jm)

**OPENING OF PROPOSALS**

Proposals will be opened publicly at 11:15 a.m. on Monday July 13, 2015 in the OUR's main Conference Room. Bidders or their representatives are invited to attend this opening.

Issued by the Office of Utilities Regulation on Wednesday May 27, 2015.

---