Questions and Answers on the TPPR Document for the Provision of Number Portability Administration Service in Jamaica Document No. 2014/TEL/010/TPR.001

SET 1

SECTION B

- Paragraph 5.1: "Schedule of Events".
 - Will Applicants be asked to make a presentation describing their Technical Proposal to the OUR during the evaluation of the Technical Proposals?

OUR Response:

Applicants will not be required to make presentations to the OUR regarding their Technical Proposals.

Please note that the **Schedule of Events** appears at paragraph 1.12 of Section C. (http://www.our.org.jm/ourweb/media/press-releases/10-2014/tppr-licence-number-portability-administration-service-oct-1-2014).

- Paragraph 6.4: "Where the selected Applicant is a foreign company, registration, of that company or its agent in Jamaica, with the Companies Office of Jamaica (COJ), will be required before the granting of the licence".
 - Will it be necessary for an Applicant to register their company or an agent with the COJ prior to the submission of proposals on December 1? Can an Applicant register with the COJ after selection? Please clarify when the Application must be submitted by.

OUR Response:

Registration of the company or an agent with the Companies Office of Jamaica is required prior to the submission of proposals. Applications must be submitted no later than 3:00 p.m. on December 1, 2014.

SECTION C

Part 1

- Paragraph 1.13: "Applicants are required to provide specific responses regarding their ability to provide the facilities and services specified in this TOR".
 - In preparing the proposal, are specific responses (e.g., compliance, partial compliance, non-compliance) to the requirements in the TOR along with an explanation of how the requirement will be met acceptable to the OUR?

With the exception of the requirements pertaining to the Proposals Submission Forms, the OUR does not prescribe a format for the presentation of the information required in Section C of the TPPR.

- Paragraph 2.3 iii: "Validation of the Porting request by the subscriber by means of IVR, SMS, email or other code mechanisms".
 - Will all mechanisms IVR, SMS and email have to be provided?

OUR Response:

It should suffice to have at least one validation mechanism for each type of port—for example, **SMS** for mobile ports and **IVR** for fixed ports.

- Paragraph 6.1: "The NPA will also be allowed to charge the Recipient Service Provider a per port transaction fee, representing the incremental cost associated with the porting transaction".
 - Please clarify the meaning of per port a port request or a completed port?

OUR Response:

The Telecommunications (Number Portability) Rules, 2014 (the NP Rules) sets out the regulatory framework for the operation of number portability services. This document is available on the OUR's website at: http://www.our.org.jm/ourweb/telecoms-act-number-portability-np-rules-2014-ja-gazette-sept-25-2014. The NP Rules (rule 14.1) provide that "the recipient service provider shall pay to the NP Administrator a porting transaction charge of an amount approved by the Office." The NP Rules (rule 14.4) further provide that "the Office shall determine the charges and the terms and conditions under which the Administrator may charge the donor or recipient service provider for unsuccessful porting".

Part 2

- Stage 3: 'Evaluations Price Evaluation'.
 - Will the score and ranking of an Applicant during Stages 1 and 2 be taken into account during the selection of the winning Applicant in Stage 3?

OUR Response:

Applicants will have an equal opportunity to qualify at all stages of the selection process. Applicants who qualify through stages 1 and 2 are deemed capable of implementing and performing the NPA service at acceptable levels. At stage 3, therefore, the selection of the winning Applicant will be based solely on the lowest quoted overall fees.

- **Stage 3**: "The total annual number of ports assumed, for evaluation purposes, for the first five years".
 - Will a subscriber have to pay a one-time porting fee to the Recipient operator to port their number?

The recipient service provider may charge the customer for successful ports.

SET 2

Question 1: Is there a one time or recurring fee for the Licence that will be issued. If so what is the cost?

OUR Response:

An application fee of US\$ 2000.00 is to be submitted with the application. The Licensee shall be required to pay any annual regulatory fee imposed by the OUR in accordance with section 16 of the Telecommunications Act. Currently the fees are gazetted as follows:

SCHEDULE OF REGULATORY FEES EFFECTIVE 1st APRIL, 2014

3. Generally, the computation of the regulatory fee applicable to a licensee in the telecommunications sector is calculated on the basis of the following formula (and shall be payable upon presentation of invoice by the Office):

RFA = RA/RT*TB

Where

RF_A = Annual Regulatory fee for company "A"

RA = Applicable revenues for company "A"

RT = Total applicable revenues of all relevant companies

TB = Total applicable budget for telecommunications activities

For the financial year beginning April 1s/2014 the following values apply:-

(J\$) R_T = 63,820,881,073.00 TB = 240,729,700.00

4. Notwithstanding the formula in paragraph 3 above, there shall be minimum regulatory fees as follows:

Licensees Regulatory Fees:-

(J\$) Carrier = 300,000.00 Service Provider = 50,000.00 Question 2: What is the term of the renewable licence that will be granted by the Minister?

OUR Response:

This is to be determined by the Minister. Currently terms range from 2 to 7 years.

Question 3: Please list all other costs, fees, bonds and or financial guarantees that will be required by the OUR and the Ministry.

OUR Response:

No other costs, fees, bonds and or financial guarantees that will be required by the OUR and the Ministry

SET 3

Question 1: According to **paragraph 6.4** [Section B]: "Where the selected Applicant is a foreign company, registration of that company or its agent in Jamaica, with the Companies Office of Jamaica (COJ), will be required before the granting of the license. To be registered, such foreign company, or its agent in Jamaica, must have an established place of business in the Jamaica, in accordance with section 3 of the Registration of Business Names Act of 1934"

 In case of a foreign company is selected, is it mandatory to create a workplace and a branch or delegation in Jamaica?

OUR Response:

A foreign company must be registered in Jamaica before submitting its application. It is not mandatory to create a workplace and a branch or delegation in Jamaica. However, there must be a registered address in Jamaica (at which the company may receive mails, etc.).

SET 4

1. In the chapter 6.4 is stated:

"Where the selected Applicant is a foreign company, registration, of that company or its agent in Jamaica, with the Companies Office of Jamaica¹ (COJ), will be required before the granting of the licence. To be registered, such foreign company, or its agent in Jamaica, must have an established place of business in the Jamaica, in accordance with section 3 of the Registration of Business Names Act of 1934²."

QUESTION 1. We understood that foreign company can apply for Service Provider License without having local company or agent in Jamaica and only in success case Foreign company should establish local company or agent in Jamaica according to the Jamaican law. Please confirm did we understand correct or explain.

OUR Response:

Applicants for the Service Provider License are required to be registered with the Companies Office of Jamaica (COJ). A copy of the certificate of registration received from the COJ must be submitted to the Office of Utilities Regulation along with the Licence Application Form.

2. In the chapter 3.4 (v) is stated

"CVs recently signed by the proposed professional staff and the authorized representative submitting the proposal. Key information should include number of years working for the firm/entity and degree of responsibility held in various assignments during the last ten (10) years. "

QUESTION 2. We understood that CV description should cover the 10 last year period and the working time for the company, projects and responsibility should be explained within this 10-year period in CV. Please confirm did we understand correct or explain.

OUR Response:

The CV information is to be provided using FORM TECH-5 *embedded* at page 48 of the TPPR document. The 10-year period relates specifically to sections 8, 10, 11 and 12 of the form.

3. In the chapter 2.2 of Section C is stated:

"This managed solution may be either:

- located within Jamaica being provided and managed from the NPA's premises or the premises of the NPA's nominated local partner (which partner must be approved by the OUR); or
- provided by the NPA using a hosted solution securely operated from a remote location outside of Jamaica and is run with processes and software developed for other jurisdictions."

QUESTION 3.1. Does the solution can be implemented using CLOUD and virtual servers solutions from third obtained from third party Datacenter service provider, or solution based on separate HW can be proposed only. Does the partner must be approved by OUR.

OUR Response:

"Proposals will be evaluated based on technical, operational and physical features and capabilities of the proposed solution. The criteria will focus on, but is not limited to consideration of, information contained in sections 2, 3, 4 and 5 of Section C of this TPPR". (Page 38 of TPPR)

See also response to question 3.2 below.

QUESTION 3.2. When partner must be approved (before the issue of TPPR)? What is the procedure for this approval? What documents must be submitted for this approval?

OUR Response:

"If an Applicant has insufficient experience in any specific area, it may, for the purposes of this project, associate with other individuals or companies who will provide such experience. The qualifications and experience [of] such associate(s) must be demonstrated in the Proposal". (Page 37 of TPPR)

"Each Applicant should provide evidence of its ability to implement the Project within the desired time frame. Where a local facility is to be established, the Applicant should provide any available evidence of relevant design work, local hosting/ support partners facilities and project execution time frames as well as evidence of previous involvement in similar projects".

"B. Technical Capability and Qualifications of Key Persons Employed or to be Contracted by Applicant" (Page 38 of TPPR)

4. In the chapter 2.3 x. of Section C is stated:

"Management of ancillary functions, which include but are not limited to, Cooling Off, Emergency Repatriation, Return to Number Range Holder and Porting Database Synchronisation."

QUESTION 4. Please provide additional information or description about required ancillary functions: "Cooling Off" and "Emergency repatriation";

OUR Response:

"Cooling Off" refers to the process for treating with 'aging' ported numbers which are numbers disconnected (for termination of service—when a ported number is disconnected for such reason it is returned to the Block Operator) by a Recipient Operator and held (by the NPA) from reassignment to the Block Operator for a specified period of time mainly to minimize misdirected calls intended for the previous customer when the telephone number has been re-assigned to a new customer.

"Emergency Repatriation" refers to the return of a ported number to the Block Operator on an emergency basis.

5. In the chapter 3.13 of Section C is stated:

"Electronic communications between the NPACH and the Operators' systems should provide for the exchange porting messages in a seamless automated way and must accommodate simultaneous multiple user access. The communication should be based on, but not restricted to, at least the following communication protocols:

- Transaction based communication (TCP/IP)
- File based communication (FTP, SFTP, SCP)
- Web-based communication: HTML, HTTP/SOAP, HTTPS/SSH
- Machine-Machine communication: XML"

QUESTION 5. Please provide information who - NPA or Operators will be responsible for network connection from Operators to Central database (physical equipment, network, internet connection, etc.), or these connections on operators side shall be installed by NPA and must by included in the proposal.

OUR Response:

Based on the information above Applicants should describe their proposed communications architecture to interface with the various network and service environments (including details of supported technologies and protocols, and proposed network connection arrangements) .

6. In chapter In chapter 3.2 of Section C is Stated:

"It is expected that Applicants will be able to provide ordering communication to operators (as per above) notifying them of 'porting' events that require their action. This communication must be capable of full automation between the NPA and the operator. The operator will be responsible for implementing an NP "Gateway" solution with the responsibility of managing this automatic communication with the NPA, and the (near) automatic provisioning of the operator's BSS, OSS and other back office systems. Again, each operator is free to procure this "Gateway" solution from the NPA, should they offer such a solution, or from any other suitable vendor, purely at the operator's own discretion."

QUESTION 6. Does proposal for "Gateway" can be proposed as additional option to the response TPPR?

OUR Response:

Please see response to Question 5 above.

SET 5

Question 1: Section C, 3.17 – Please advise what is the desired retention period?

OUR Response:

As stated in Section C paragraph 3.17, the retention period is to be agreed with the NPA

Question 2: Section C, 3.23 – Please clarify the minimum requirement for unplanned outages – 30 mins vs 120 mins? & Please define the desired hours for service desk availability.

OUR Response:

The information provided in Section C paragraph 3.1 7 "is a general indication of the service level requirements being sought from the NPA". Service levels are to be agreed with the NPA.

Question 3: Can we receive a copy of the NP Rules 2014 rulebook please?

OUR Response:

The Telecommunications (Number Portability) Rules, 2014 document is available online at the following web address:

http://www.our.org.jm/ourweb/sites/default/files/documents/sector_documents/final_telecommunica_tions_act-number_portability_np_rules_2014_gazette-sept_25_2014.pdf

SET 6

Question 1: Can we provide two proposals where the same functionality, availability, reliability will be ensured as is required in Technical & price proposal requirements, only technology differs?

OUR Response:

The TPPR did not make provision for the consideration of alternate proposals. It means therefore that a person submitting more than one proposal would have to do so in separate and distinct applications for a license. All conditions, including the application fee, will apply separately to each application.

In 3.6 section is stated "In addition to the main number portability functions, the following functions should be included:

- 1. Adding new Operators and number ranges;
- 2. Helpdesk for Operators using Number Portability Administration Service; and
- 3. Contact point for faults with the Number Portability Administration Service."

Question 2: Can Helpdesk be physically located outside Jamaica, where staff fluently speak English, 24x7 service time, different types of communication (help desk system, phone (local tariffs for calling) and other desired communication channels?

OUR Response:

The TPPR does not raise the issue of location of a help desk. What is important is that the desired service levels are provided.

From the Technical & price proposal requirements for provision of number portability administration services in Jamaica potential applicant for the license might understood that only successful applicant will be required to register in COJ.

In the OUR public notice "Application for telecommunications license" (source: http://www.our.org.jm/ourweb/sites/default/files/documents/sector documents/public notice

- application for np licence 20140930.pdf) is directly stated, "The successful applicant will be required to be a corporate entity registered under the laws of Jamaica".

Please clarify:

- 1. Are all applicants for "Service Provider License to operate a Number Portability Central Reference Database and associated Automated Order Handling process" required to be registered in Companies Office of Jamaica (COJ) before presenting you application for the license, i.e. by 1st of December of 2014?
- 2. What will happen with international number portability provider which will follow the OUR Technical & Price proposal requirements and notification "The successful applicant will be required to be a corporate entity registered under the laws of Jamaica" of Public notice "Application for telecommunication license" and will not register in COJ till the 1st of December of 2014? Will be the applicant disqualified?

We should note, that potential foreign applicants would have additional registration/deregistration in COJ costs in unsuccessful application case.

Please give us clarifications regarding registration in COJ as soon as possible, in order to give us time to register in COJ, if this is required to all applicants for the license before the 1st of December of 2014.

OUR Response:

- 1. All applicants must be registered before submitting their application.
- 2. The statement in this TPPR points to what must be the registration status of the successful applicant and was not intended to suggest that registration should be sought by the applicant after being declared the successful person.

SET 7

We understand that a company, at the time of the grant of a licence, must either be registered in Jamaica or represented by an agent which is registered in Jamaica (See section (b) of paragraph 6 .4 of The Technical & Price Proposal Requirements)

In that respect we ask that you clarify the following:

(a) Is it permissible for a foreign company to submit an application without being registered in Jamaica or without appointing a local agent at the point of Submitting its application?

A foreign company <u>must be registered in Jamaica</u> before submitting its application. A copy of the certificate of registration must be submitted along with the application form and the Technical and Price proposals.

(b) If the answer to question (a) is that the foreign company must be registered in Jamaica or have a local agent at the point when it submits its Technical & I price Proposal can a Jamaican law firm, which is duly registered under the Registration of Business Names Act, act as agent on behalf of the foreign applicant company?

OUR Response:

A Jamaican law firm, which is duly registered under the Registration of Business Names Act, can act as agent on behalf of the foreign applicant company. However, as indicated in the response to "(a)" above, the foreign company <u>must be registered in Jamaica</u> before the submission of its application.

(c) It is our understanding from reading The Technical & price proposal Requirements that an applicant must submit a CD containing the technical proposal and another CD containing the price proposal. Please confirm that the technical proposal CD should be placed in the Technical Proposal Envelope and that the price proposal CD should be placed in the Price Proposal Envelope?

OUR Response:

Applicants are required to submit their proposals both in hard (paper) copies and a soft copy (on a compact disc) preferably in a PDF format. The technical proposal CD should be placed in the Technical Proposal Envelope and the price proposal CD should be placed in the Price Proposal Envelope along with the respective hard (paper) copies.

SET 8

In order to be able to pay the requested License fee as described in the RFP (sic) documents for "Provision of Number Portability Administration Services in Jamaica" - we kindly ask you for the bank account details and other important wire transfer information needed that the license fee can be successfully paid. Also kindly let us know if the payment receipt should be attached to the technical or financial part of the proposal.

OUR Response:

The payment receipt should be attached to the completed application form along with the other supporting documents.

Below is the requisite wire transfer information which may also be found on the OUR's website at:

http://www.our.org.jm/ourweb/sectors/facilitate-payments-applications-and-licences-ours-wiretransfer-bank-info-0



OFFICE OF UTILITIES REGULATION

WIRE TRANSFER INFORMATION

Account Holder: Office of Utilities Regulation

36 Trafalgar Road Kingston 10, Jamaica

Bank: National Commercial Bank Jamaica Limited

Address: 1-7 Knutsford Boulevard

Kingston 5, Jamaica

Local Account Number: 352-321-303

Branch Number: 00035-077 Swift Code: JNCBJMKX

SET 9

Reference is made to Page 9 of the Document, Section B: INFORMATION TO APPLICANTS where the last sentence in the third Paragraph reads:

"The Minister has set a target date of May 31, 2015 for the implementation of number portability."

Also, Pages 34 to 35 reads:

The activities must include, but are not limited to, the following milestones:

- 1. Grant of Licence no later than [Date];
- 2. Specification gathering (including accord on Business Rules) phase sign-off by [Date];
- 3. Commissioning of the NP Administration Service and initial documentation no later than [Date];
- 4. Customer acceptance test passed no later [Date] (These tests will need to be defined and agreed during the specification gathering phase of the service implementation plan);
- 5. Training completed no later than [Date];
- 6. Final documentation available by [Date]; and
- 7. Ready to launch by [Date].

5.3 The final schedule will be agreed between the Number Portability Working Group and the NPA, based on the anticipated timeframes for completion of deliverables indicated by firm dates. All dates will be based on the licence date. Should this date change, the milestones may then be adjusted accordingly. The time schedule must be in accordance with the ability to deliver the required functionality.

We respectfully ask that the Office details its interpretation of the "implementation of number Portability by May 31, 2005."

Is it that all owners of a Telecom instrument in Jamaica, will be able to 'port' their numbers as of the morning of June 1st, 2015 or is there another qualitative or quantitative benchmark to be obtained as at that date? Please detail.

There could be an interpretation that the date in the Pre-Amble and the dates on Pages 34-35 may have potential conflicts both inherent in the document and due to factors outside of the document but having an impact Section A and Section B such as mergers and acquisition. Specifically, Pages 34 to 35 of the Document suggests that there will be a Customer acceptance test – need for definition and Agreement on such test. The "Award" process stipulates an undefined period for Final Negotiations. Outside of the document, there are major factors such as the announced acquisition of Flow Jamaica (a Provider of Dial Tone) by another provider that also provides fixed line services coupled with mobile services.

Kindly clarify the Office's position with regard to these factors in relation to the "Minister's target date."

Specifically, if an Applicant determines that it is not practical for it to have full Portability on June 1, 2005; will that Applicant lose points or be struck from the Application Process?

OUR Response:

The TPPR mentions May 31, 2015 which is the date by which a successful applicant is required to be **in full readiness to provide and deliver**, all Number Portability Administration Services (to public telecommunications carriers) for which it will have been considered for and granted a licence.

In accordance with Rule 5 of the Telecommunications (Number Portability) Rules, 2014, that date is also the applicable deadline for all public telecommunications carriers to ensure that they possess the capabilities [which requires a fully functional neutral 3^{rd} party Number Portability Administration facility to be place] necessary to enable them to -

- (a) export a number to another public telecommunications carrier; and
- (b) import a number from another public telecommunications carrier.

The "Number Portability Rules", which sets out the regulatory framework for the operation of number portability services, is available on the OUR's website at:

http://www.our.org.jm/ourweb/telecoms-act-number-portability-np-rules-2014-ja-gazette-sept-25-2014.

Lastly, applicants will be evaluated on "Ability to implement the project in a timely manner". A maximum of 25 points will be awarded for this criterion (see page 42 of the TPPR).

SET 10

Further to your invitation to respond to the above mentioned RFP, we kindly request you to extend the deadline by an additional 20 days or more.

In seeking such an extension we would like to bring to your attention the following points:

- 1. The requirements in the RFP are for a license application as opposed to a standard financial offer. This element requires the collection of an extensive range of information to understand existing business processes; to develop 'to be' business process; to review the legal aspects of being a licensee in Jamaica and to build cost estimates to a great detail. This also requires additional levels of validation from within our organisation to present a competitive offer.
- It is also likely a number of requests for clarifications on the RFP would be raised which would delay the preparations of offers given the time the Office of Utilities Regulation (OUR) would require to respond to such requests.

Therefore we hereby request the Office of Utilities Regulation to kindly extend the bidding period by an additional 20 days or more in order to allow us to prepare a proposal that meets the expectations of the Jamaica Telecom sector.

OUR Response:

The OUR's public notice published on October 1, 2014, in local newspapers and on the websites of the OUR and the UNDP Online, was an invitation for applications for a licence to provide Number Portability Administration Services to public telecommunications carriers in Jamaica by means of a Central Reference Database (CRDB) and an automated Order Handling process for inter-operator communications. It was not a **Request for Proposals (RFP)**, as understood in the above submission, notwithstanding the fact that the proposed licence will be granted on a competitive basis.

The relevant process document published on the OUR's website is the Technical & Price Proposal Requirements (TPPR) document, and not an RFP, which provides prospective Applicants with essential information to enable them to prepare and submit technical (and price) proposals for the operation of the number portability central reference database and the automated order handling system, to provide the Number Portability Administration Service, pursuant to section F of the licence application form in Appendix 2 of the TPPR document

(FORM 1 of the Telecommunications (Forms) Regulations, 2000: Application for Carrier or Service Provider Licence).

The document also states that the OUR wishes to attract Applicants who have a strong track record in the development and implementation, and/or the operation of Number Portability Administration facilities to provide Number Portability Administration Services. It however provides that if an Applicant has insufficient experience in any specific area, it may associate with other individuals or companies who will provide such experience. The qualifications and experience of such associate(s) must be demonstrated in the technical proposals.

In light of the foregoing, therefore, the OUR cannot grant the requested extension of the deadline for the submission of applications for the licence.

The O.UR wishes to note that it has received, and responded to, a number of requests for clarification on the TPPR. The requests and responses are published on the OUR's website.

SET 11

- Is it o.k. to submit the "PROCESSING APPLICATIONS FOR LICENCES" together with our bid application?

OUR Response:

The completed Licence Application Form (Appendix 2 of the TPPR document); the completed OUR Applicant Verification Form (Appendix 3 of the TPPR document); the certified copies of memorandum of association, articles of association and certificate of incorporation, must be submitted together, and may be placed in the envelope with the Technical Proposal.

- In RFP documents it is written:

"Each application must be accompanied by a non-refundable application fee of US\$1,000. This payment shall be made by, certified cheque, direct deposit or wire transfer made payable to the Office of Utilities Regulation. The Banking Information can also be found on our website at www.our.org.jm under: Licensing → Application"

Is this different fee that was already paid (2000 USD) or it is actually the same fee but only the presented 1000 USD is wrong and shall be written 2000 USD as in the public notice?

OUR Response:

The US\$1000 referred to in the TPPR document as the application fee, is an error. The correct amount is US\$2000, as stated in the public notice.

- In the RFP it is stated that bidder can offer solution hosted on Jamaica <u>OR</u> solution hosted abroad. Does the OR means that we can offer both options or only one?

OUR Response:

Each application is expected to propose a single solution

SET 12

- To assist with completion of applications, the Office has included the following links to both the OUR
 Act (http://www.our.org.jm/ourweb/about/our-act) and the Telecommunications Act
 (http://www.our.org.jm/pdf/telecomsact.pdf). Applicants are encouraged to pay special attention to the regulatory obligations that the relevant legislation imposes on licence holders
 - The pages indicated are not available in Internet. Is an error or will they be available from a particular date?

OUR Response:

Link to the OUR Act:

http://www.our.org.jm/ourweb/about/our-act-ja-gazette-june-13-2014-amendment

Link to the Telecoms Act:

http://www.our.org.jm/ourweb/sites/default/files/documents/sector_documents/telecommunicat ions_act2.pdf

Link to the Telecoms (Amendment) Act 2012:

http://www.japarliament.gov.jm/attachments/339_The%20Telecommunications%20(Amendment) %20Act,%202012.pdf

- Each Applicant must provide information on corporate background, along with a clear account of
 corporate experience and expertise and a record of actual performance and accomplishment in: the
 development and implementation of Number Portability Administration Service facilities and/or the
 operation of such facilities to provide Number Portability Administration Service to
 telecommunications Operators, in pertinent or comparable small/ medium population jurisdictions
 - Our company provides certificates of compliance in some Number Portability projects issued by our customers, but they are written in Spanish. Is it possible to include them into the proposal accompanied of an English translation copy?

Paragraph 3.1 on page 14 of the TPPR states: "All documents submitted as part of the response to the TPPR must be in English language"

An English copy of a Spanish Document should be certified as such.

3. FORM PR-2 SUMMARY of Prices:

- 1. Indicate between brackets the name of the foreign currency. Maximum of three currencies; use as many columns as needed, and delete the others.
- 2. Indicate the total prices, net of local taxes, to be paid by the Client in each currency
 - Please explain why is requested to indicate the prices in several foreign currencies apart from the local currency could the billing and payment be in one of the foreign currencies or must be in local currency?

OUR Response:

Total Price may be stated in one or more (but not more than three) foreign currencies. Otherwise, it may be stated in local (Jamaican) currency

END OF DOCUMENT